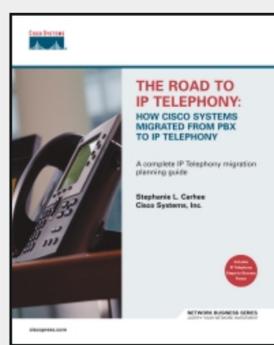


**How To Use This Poster** To keep track of all the various steps involved in managing your migration, this poster illustrates the key tasks associated with managing your deployment through the complete Plan, Design, Implementation, Operate and Optimize project lifecycle. Use this poster as a visual reminder of the "Steps to Success" you should consider throughout your IP Telephony engagement. This is a must-have tool for every member of the team. To make things even easier, the poster outlines where within *The Road to IP Telephony* you can find additional details concerning the various steps. Feel free to write on this poster to capture some of your favorite best practices, website links, tips, and lessons learned.

**The Road to IP Telephony Outline**

- Chapter 1: A Cisco Evolution
- Chapter 2: Before You Begin
- Chapter 3: The Migration Strategy
- Chapter 4: Implementation
- Chapter 5: Day 2 Handoff and Support
- Chapter 6: Final Piece of the Conversion
- Chapter 7: Moving Forward—Continuing to Be Cisco's First and Best Customer



**The Road to IP Telephony: How Cisco Systems Migrated from PBX to IP Telephony**  
Stephanie L. Carhee • ISBN: 1-58720-088-0

While the needs of every enterprise are different, some things are universal. Planning, communication, teamwork, and understanding your requirements are as important as technical expertise. *The Road to IP Telephony: How Cisco Systems Migrated from PBX to IP Telephony* provides best practices for a phased migration to a converged voice and data network. Sharing these lessons and experiences offers the reader a blueprint of a real-world deployment, reducing anxiety and building confidence in the decision to migrate to IP Telephony.

*The Road to IP Telephony* is written for any business professional involved in the decision to install an IP Telephony system. It assumes no in-depth technical knowledge, and explains what exactly makes up an IP Telephony system, as well as what is involved in implementing one. This book goes on to help decision makers and others involved in such applications to plan the deployment, assuring adequate resources and staffing. Further sections then delve into the actual implementation and resulting support needs as the system becomes active. This book shares the personal experiences of Cisco employees and partners as they have gone through the transitional process of looking at this technology—not just as a new phone system, but as a business model for the convergence of voice and data.

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