



Pearson Government Solutions

Pearson Government Solutions



- Pearson Government Solutions provides proven integrated solutions for the collection, management and dissemination of information for the federal, state and local government and postsecondary markets
 - Nearly 30 years of experience in data management and processing
 - Providing proven integrated solutions
 - Pearson Government Solutions is comprised of:
 - **E-Government Division**
 - **Postsecondary Services Division**
 - **International Division**
 - **Pearson Defense Solutions**
 - **Pearson Performance Solutions**

E-Government Division

- **E-Government Division**
 - Helps government agencies deliver their services electronically, increasing citizen satisfaction and reducing operating costs
 - Services include customer relationship management solutions, knowledge management and data collection solutions, e-services and e-learning solutions

Postsecondary Services Division



- **Postsecondary Services Division**
 - Supports the postsecondary education community and helps students pursue higher education by offering clients customer relationship management solutions, grant and scholarship management solutions, e-services and common authentication services

International Division



- **International Division**

- Provides neutral, third-party service to U.S. and international governments to help in the deregulating telecommunications and utilities industries
- Services include program management solutions, inter-carrier communication solutions, knowledge management and reporting solutions and e-services
 - In Canada, we also serve private and public sector entities to help them move from a paper-based environment to conducting business in an electronic environment
 - Services include e-document management, forms processing and management, imaging services and fulfillment services

Pearson Defense Solutions

KEI Pearson

PEARSON
Government
Solutions

www.keicorp.com

- **Pearson Defense Solutions**
(formerly KEI Pearson and before that Kajax Engineering, Inc.)
 - Serves the Department of Defense (DoD) through...
 - Secured information management
 - Business modernization
 - Training and education
 - \$400M business unit serving federal, state, and local government markets
 - 1,400 employees and 30 facilities/offices provide global reach
 - Headquarters in Arlington, VA
 - Focused on CMM Level 3 and ISO-9000 certifications

Serving DoD

KEI Pearson



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- **Pearson Defense Solutions** delivers an array of IT services that range from technical training and certification, call centers and help desks, and systems integration to network management, information assurance, business process re-engineering, and logistics
- **Pearson Defense Solutions** is rooted in the Department of Defense through contracts with the Army, Navy, Air Force, and Joint Chiefs of Staff in the Washington, D.C. area and throughout the nation at a variety of Defense installations

Core Competencies

KEI Pearson



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- Training and e-Learning solutions and services
- HR and performance consulting
- IT and network management services
- Knowledge management and data collection
- Customer relationship management

Training



- **Pearson** Defense Solutions provides training to the Joint Chiefs of Staff at the Pentagon and to Soldiers and Sailors deployed around the world

- Supporting training needs from administration to logistics support for both online and instructor-led courses onsite and at our own Advanced Training Centers
- Offering professional skill instruction in areas such as project management, customer service and leadership as well as a full range of technical training for products including Microsoft Windows NT/2000/XP;.NET, Office Suite, Lotus, Cisco and Novell
- Offering vendor approved certification courses from Microsoft and Cisco

Representative Federal Customers

Defense and Military

- Defense Information Systems Agency (DISA)
- Defense Intelligence Agency (DIA)
- Defense Logistics Agency (DLA)
- Defense Threat Reduction Agency (DTRA)
- National Imagery and Mapping Agency (NIMA)
- US Air Force
 - Air Combat Command (ACC)
 - Learning Organization (AFLO)
 - Office of Special Investigations
- US Army
 - Army Materiel Command (AMC)
 - Information Management Center (IMCEN)
 - Records Management and Declassification Agency
- US Navy
 - Chief of Naval Education and Training (CNET)
 - Office of Naval Intelligence
- Joints Chiefs of Staff

Civilian

- Department of Agriculture
- Department of Commerce
 - Bureau of the Census
- Department of Education
 - Office of Student Financial Assistance Programs
- Department of Health and Human Services
 - Centers of Medicare and Medicaid Services
- Department of Justice
 - Immigration and Naturalization Service (INS)
- Department of Labor
- Department of Transportation
 - Transportation Security Administration (TSA)
- Department of the Treasury
 - US Secret Service
- Department of Veterans Affairs
- Office of Personnel Management
- US Postal Service

Pearson Performance Solutions



- **Pearson Performance Solutions** (formerly Forum Custom) is a leader in the the development of Corporate blended-training and performance solutions
- Helping leading companies solve important business problems and drive measurable business results through learning
 - Over 30 years in business serving leading organizations including 330 of the *Fortune* 500
 - Dedicated staff of over 120 Instructional Designers, Technologist and Graphic Artists
 - Core competencies in...
 - Analysis – Design – Development
 - Implementation – Evaluation – Measurement
 - Building training for multiple modalities of deliveries mediums
 - Web-based – Instructor-Led – Virtual Classroom
 - Asynchronous – Synchronous and more