



# PIVOT TABLE DATA CRUNCHING:

# Microsoft Excel 2010

AD-HOC QUERIES INSTANT DATA ANALYSIS CALCULATED FIELDS TOP 10 RATINGS



### FREE SAMPLE CHAPTER



## MrExcel LIBRARY

# Pivot Table Data Crunching Microsoft<sup>®</sup> Excel<sup>®</sup> 2010

Bill Jelen Michael Alexander

# QU6.

800 East 96th Street, Indianapolis, Indiana 46240 USA

### Contents at a Glance

Introduction

- 1 Pivot Table Fundamentals
- 2 Creating a Basic Pivot Table
- 3 Customizing a Pivot Table
- 4 Grouping, Sorting, and Filtering Pivot Data
- 5 Performing Calculations Within Pivot Tables
- 6 Using Pivot Charts and Other Visualizations
- 7 Analyzing Disparate Data Sources with Pivot Tables
- 8 Sharing Pivot Tables with Others
- 9 Working with and Analyzing OLAP Data
- 10 Mashing Up Data with PowerPivot
- 11 Enhancing Pivot Table Reports with Macros
- 12 Using VBA to Create Pivot Tables
- 13 Advanced Pivot Table Tips and Techniques
- 14 Dr. Jekyll and Mr. GetPivotData
- A Finding Pivot Table Commands on the Ribbon Index

## **Pivot Table Data Crunching**

### Copyright © 2011 by Pearson Education, Inc.

All rights reserved. No part of this book shall be reproduced, stored in a retrieval system, or transmitted by any means, electronic, mechanical, photocopying, recording, or otherwise, within of this book, the publisher and author assume no responsibility for errors or omissions. Nor is any liability assumed for damages resulting from the use of the information contained herein.

ISBN-10: 0-7897-4313-2

ISBN-13: 978-0-7897-4313-8

Printed in the United States of America

Third Printing: January 2013

### Trademarks

All terms mentioned in this book that are known to be trademarks or service marks have been appropriately capitalized. Que Publishing cannot attest to the accuracy of this information. Use of a term in this book should not be regarded as affecting the validity of any trademark or service mark.

### Warning and Disclaimer

Every effort has been made to make this book as complete and as accurate as possible, but no warranty or fitness is implied. The information provided is on an "as is" basis. The author and the publisher shall have neither liability nor responsibility to any person or entity with respect to any loss or damages arising from the information contained in this book.

### **Bulk Sales**

Que Publishing offers excellent discounts on this book when ordered in quantity for bulk purchases or special sales. For more information, please contact

U.S. Corporate and Government Sales 1-800-382-3419 corpsales@pearsontechgroup.com

For sales outside of the United States, please contact

International Sales 1-317-428-3341 international@pearsontechgroup.com Executive Editor Greg Wiegand

Acquistions Editor Loretta Yates

Development Editor Sondra Scott

Technical Editor Bob Umlas

Managing Editor Sandra Schroeder

Project Editor Seth Kerney

**Copy Editor** Jovana San Nicolas-Shirley

Indexer Tim Wright

**Production** Jake McFarland

Cover Designer Anne Jones

#### Book Designer Anne Jones

# Contents

	Introduction	1
1	Pivot Table Fundamentals	11
	What Is a Pivot Table?	11
	Why Should You Use a Pivot Table?	12
	When Should You Use a Pivot Table?	13
	Anatomy of a Pivot Table	
	Values Area	
	Row Area Column Area	
	Report Filter Area	
	Pivot Tables Behind the Scenes	
	Limitations of Pivot Table Reports	
	A Word About Compatibility	
	Next Steps	19
2	Creating a Basic Pivot Table	21
	Preparing Data for Pivot Table Reporting	
	Ensure Data Is in a Tabular Layout	
	Avoid Storing Data in Section Headings	
	Avoid Repeating Groups as Columns	
	Eliminate Gaps and Blank Cells in the Data Source Apply Appropriate Type Formatting to Fields	
	Summary of Good Data Source Design	
	Creating a Basic Pivot Table	
	Adding Fields to the Report	
	Adding Layers to a Pivot Table	
	Rearranging a Pivot Table	
	Creating a Report Filter	
	Introducing Slicers Keeping Up with Changes in the Data Source	
	Changes Have Been Made to Existing Data Sources	
	Data Source's Range Has Expanded	
	Sharing the Pivot Cache	40
	Side Effects of Sharing a Pivot Cache	41
	Saving Time with New Pivot Table Tools	
	Deferring Layout Updates	
	Starting Over with One Click Relocating a Pivot Table	
	5	
	Next Steps	44

3	Customizing a Pivot Table	45
	Making Common Cosmetic Changes	46
	Applying a Table Style to Restore Gridlines	
	Changing the Number Format to Add Thousands Separators	
	Replacing Blanks with Zeros	
	Changing a Field Name	
	Making Layout Changes	
	Using the New Compact Layout	
	Using the Outline Form Layout	
	Using the Traditional Tabular Layout Controlling Blank Lines, Grand Totals, Subtotals, and Other Settings	
	Customizing the Pivot Table Appearance with Styles and Themes Customizing a Style	
	Choosing a Default Style for Future Pivot Tables	
	Modifying Styles with Document Themes	
	Changing Summary Calculations	
	Understanding Why One Blank Cell Causes a Count	
	Using Functions Other Than Count or Sum	64
	Adding and Removing Subtotals	65
	Suppress Subtotals When You Have Many Row Fields	65
	Adding Multiple Subtotals for One Field	66
	Using Running Total, % of, Rank Options	
	Tracking YTD Numbers with Running Total In	
	Tracking Percent of Running Total	
	Tracking Percent of Parent Item Display Change from a Previous Field	
	Showing Rank	
	Using % of to Compare One Line to Another Line	
	Track Relative Importance with the Index Option	
	Next Steps	
4	Grouping, Sorting, and Filtering Pivot Data	
-	Grouping Pivot Fields	
	Grouping Date Fields	
	Including Years When Grouping by Months	
	Grouping Date Fields by Week	82
	Grouping Two Date Fields in One Report	
	Grouping Numeric Fields	
	Ungrouping	
	Looking at the PivotTable Field List	
	Docking and Undocking the PivotTable Field List	
	Rearranging the PivotTable Field List Rearranging the PivotTable Field Lis	
	Using the Areas Section Drop-Downs	
	Using the Fields Drop-Down	
	-	

	Sorting in a Pivot Table	90
	Sorting Using the Sort Icons on the Options Tab	
	Sorting Using the Field List Hidden Drop-Down	
	Understanding the Effect of Layout Changes on AutoSort	
	Using a Manual Sort Sequence	
	Using a Custom List for Sorting	
	Filtering the Pivot Table	
	Using Filters in the Label Areas	
	Filtering Using the Report Filter Area	
	Adding Fields to the Report Filter Area	
	Choosing One Item from a Report Filter	
	Choosing Multiple Items from a Report Filter	
	Quickly Selecting or Clearing All Items from a Filter	
	Using Slicers	
	Next Steps	
5	Performing Calculations Within Pivot Tables	107
	Introducing Calculated Fields and Calculated Items	107
	Method 1: Manually Add the Calculated Field to the Data Source	
	Method 2: Use a Formula Outside the Pivot Table to Create the Calculated Field	108
	Method 3: Insert a Calculated Field Directly into the Pivot Table	109
	Creating Your First Calculated Field	111
	Creating Your First Calculated Item	118
	Understanding Rules and Shortcomings of Pivot Table Calculations	122
	Remembering the Order of Operator Precedence	
	Using Cell References and Named Ranges	
	Using Worksheet Functions	
	Using Constants	
	Referencing Totals	
	Rules Specific to Calculated Fields Rules Specific to Calculated Items	
	•	
	Managing and Maintaining Pivot Table Calculations Editing and Deleting Pivot Table Calculations	
	Changing the Solve Order of Calculated Items	
	Documenting Formulas	
	-	
6	· · · · · · · · · · · ·	
U	What Is a Pivot ChartReally?	
	Creating Your First Pivot Chart	
	Keeping Pivot Chart Rules in Mind	
	How Changes in Underlying Pivot Tables Affect Pivot Charts	
	Placement of Data Fields in a Pivot Table Might Not Be Suited for a Pivot Chart	
	A Few Formatting Limitations Still Exist in Excel 2010 Examining Alternatives to Using Pivot Charts	
	בגמוזווווווא אונכווומנויבי נט סאווא ו ויטנ כוומונא	

	Method 1: Turn the Pivot Table into Hard Values	141
	Method 2: Delete the Underlying Pivot Table	142
	Method 3: Distribute a Picture of the Pivot Chart	
	Method 4: Use Cells Linked to the Pivot Table as the Source Data	
	Using Conditional Formatting with Pivot Tables	
	Next Steps	151
7	Analyzing Disparate Data Sources with Pivot Tables	153
	Using Multiple Consolidation Ranges	154
	Analyzing the Anatomy of a Multiple Consolidation Range Pivot Table	159
	The Row Field	
	The Column Field	
	The Value Field	
	The Page Fields	
	Redefining Your Pivot Table	
	Building a Pivot Table Using External Data Sources	
	Building a Pivot Table with Microsoft Access Data Building a Pivot Table with SQL Server Data	
	Next Steps	
	•	
8	Sharing Pivot Tables with Others	169
	Sharing a Pivot Table with Other Versions of Office	
	Compatibility Issues Between Excel 2007 and Excel 2010	
	Repeat All Labels Is Lost After Any Change in 2007	
	Excel 2007 Pivot Tables Work Fine in Excel 2010 Features Unavailable When a Legacy Pivot Table Is Opened in Excel 2010	
	Excel 2010 Compatibility Mode	
	No Downgrade Path Available from Version 12 and Version 14 Pivot Tables	
	Strategies for Sharing Pivot Tables	
	Saving Pivot Tables to the Web	173
	Using Web Services in Excel 2003	
	Using Save As HTML in Excel 2010 Provides a Static Image	
	Publishing Pivot Tables to Excel Services in Excel 2010	
	Viewing Your Excel 2010 Pivot Table on the SkyDrive	
	Next Steps	183
9	Working with and Analyzing OLAP Data	185
	What Is OLAP?	185
	Connecting to an OLAP Cube	186
	Understanding the Structure of an OLAP Cube	188
	Understanding Limitations of OLAP Pivot Tables	190
	Creating Offline Cubes	
	Breaking Out of the Pivot Table Mold with Cube Functions	193
	Next Steps	195

10 Mashing Up Data with PowerPivot	197
Benefits and Drawbacks to PowerPivot	197
Mega-Benefits of PowerPivot	197
Moderate Benefits of PowerPivot	198
Why Is This Free?	
Benefits of the Server Version of PowerPivot	199
Drawbacks to Using PowerPivot	200
Installing PowerPivot	200
Building a PowerPivot Report	201
Import a Text File	
Add Excel Data by Copying and Pasting	
Add Excel Data By Linking	
Define Relationships	
Add Calculated Columns Using DAX	
Build a Pivot Table	
Slicers in PowerPivot	
Some Things Are Different	
Two Kinds of DAX Calculations	
DAX Calculations for Calculated Columns	
Using RELATED() to Base a Column Calculation on Another Table	
Using DAX to Create New Measures Count Distinct Using DAX	
When "Filter, Then Calculate" Does Not Work in DAX Measures	
Mix in Those Amazing Time Intelligence Functions	
Using PowerPivot To Access Named Sets For Asymmetric Reporting	
Other Notes	
Combination Layouts	
Report Formatting	
Refreshing PowerPivot Versus Refreshing Pivot Table	
Getting Your Data into PowerPivot with SQL Server	
Other Issues	231
Next Steps	
11 Enhancing Pivot Table Reports with Macros	233
Why Use Macros with Your Pivot Table Reports?	
Recording Your First Macro	
Creating a User Interface with Form Controls	
Altering a Recorded Macro to Add Functionality	
Next Steps	
12 Using VBA to Create Pivot Tables	
Introducing VBA	
Enabling VBA in Your Copy of Excel	
Using a File Format That Enables Macros	
-	

Visual Basic Editor	
Visual Basic Tools	
The Macro Recorder	
Understanding Object-Oriented Code	251
Learning Tricks of the Trade	251
Writing Code to Handle Any Size Data Range	251
Using Super-Variables: Object Variables	252
Using With and End With to Shorten Code	253
Understanding Versions	253
New in Excel 2010	254
Concepts Introduced in Excel 2007	254
Building a Pivot Table in Excel VBA	256
Adding Fields to the Data Area	
Formatting the Pivot Table	
Dealing with Limitations of Pivot Tables	260
Filling Blank Cells in the Data Area	
Filling Blank Cells in the Row Area	
Learning Why You Cannot Move or Change Part of a Pivot Report	
Controlling Totals	262
Determining Size of a Finished Pivot Table to Convert the Pivot Table to Values	263
Pivot Table 201: Creating a Report Showing Revenue by Category	266
Ensuring Tabular Layout Is Utilized	
Rolling Daily Dates Up to Years	
Eliminating Blank Cells	270
Controlling the Sort Order with AutoSort	271
Changing Default Number Format	271
Suppressing Subtotals for Multiple Row Fields	272
Copying Finished Pivot Table as Values to a New Workbook	
Handling Final Formatting	
Adding Subtotals to Get Page Breaks	
Putting It All Together	276
Calculating with a Pivot Table	
Addressing Issues with Two or More Data Fields	
Using Calculations Other Than Sum	
Generating a Count Distinct	
Calculated Data Fields	
Calculated Items	
Calculating Groups	
Using Show Values As to Perform Other Calculations	
Using Advanced Pivot Table Techniques	
Using AutoShow to Produce Executive Overviews	
Using ShowDetail to Filter a Recordset	
Creating Reports for Each Region or Model	294

Manually Filtering Two or More Items in a PivotField	298
Using the Conceptual Filters	
Using the Search Filter	
Setting Up Slicers to Filter a Pivot Table	
Filtering an OLAP Pivot Table Using Named Sets	304
Formatting a Pivot Table	
Applying a Table Style	
Changing the Layout	
Applying a Data Visualization	
Next Steps	310
13 Advanced Pivot Table Tips and Techniques	311
Unique Solutions to Common Pivot Table Problems	311
Tip 1: Force Pivot Tables to Refresh Automatically	
Tip 2: Refresh All Pivot Tables in a Workbook at the Same Time	
Tip 3: Sort Data Items in a Unique Order (Not Ascending or Descending)	
Tip 4: Turn Pivot Tables into Hard Data	
Tip 5: Fill the Empty Cells Left by Row Fields	
Tip 6: Add a Rank Number Field to Your Pivot Table	
Tip 7: Reduce the Size of Your Pivot Table Reports	
Tip 8: Create an Automatically Expanding Data Range Tip 9: Comparing Tables with a PivotTable	
Tip 10: AutoFilter a PivotTable	
Tip 11: Transposing a Data Set with a PivotTable	
Tip 12: Forcing Two Number Formats in a Pivot Table	
Tip 13: Creating a Frequency Distribution with a Pivot Table	
Tip 14: Use a Pivot Table to Explode a Data Set to Different Tabs	
Tip 15: Use a Pivot Table to Explode a Data Set to Different Workbooks	
Next Steps	333
14 Dr. Jekyll and Mr. GetPivotData	335
Turning Off the Evil GetPivotData Problem	
Preventing GetPivotData by Typing the Formula	
GetPivotData Is Surely Evil—Turn It Off	
Why Did Microsoft Force GetPivotData on Us?	
Using GetPivotData to Solve Pivot Table Annoyances	
Build an Ugly Pivot Table	
Build the Shell Report	
Using GetPivotData to Populate the Shell Report	
Updating the Report in Future Months	351
Next Steps	353
A Finding Pivot Table Commands on the Ribbon	355
Index	363

# Dedication

To Josh Jelen —Bill Jelen

To Josh Jelen, too. Hey, this is the third edition...why not? —Mike Alexander

# Acknowledgments

Mike Alexander is one of the two funniest guys doing live Excel seminars. I appreciate him as a coauthor on all three editions of this book, which has earned the #1 spot on the Amazon Computer Book bestseller list (for 54 minutes one day in January). Rob Collie from Microsoft had the unlikely happenstance of transferring to Cleveland. Our regular lunches drove most of my understanding for the PowerPivot chapter. Thanks to Pito Salas, who invented the pivot table concept back at Lotus in the 1980s. Thanks to Allan Foltang and all the pivot table team at Microsoft for continuing to improve pivot tables. Donald Farmer, Amir Netz, and the rest of the PowerPivot team should win a Nobel prize in science for bringing the PowerPivot add-in to 500 million people using Excel. At MrExcel. com, thanks to Schar Oswald, Tracy Syrstad, Wei Jiang, Scott Pearson, and an entire community of people passionate about Excel. Not to be forgotten: My sons Josh and Zeke are picking up a few hours after school each day keeping the podcasts edited and posted. Thanks to VoG and Richard Schollar for teaching me about the UNION function in Excel VBA. You saved the VBA chapter for me. Loretta Yates at Pearson Education is the best editor ever. Finally, thanks to my wife Mary Ellen for her support during the writing process.

-Bill Jelen

Thanks to Bill Jelen for deciding to coauthor this book with me many editions ago. His knowledge of Excel still blows me away to this day. My deepest thanks to Loretta Yates, for all the hours of work put into bringing this book to life. Thanks also to Bob Umlas for making sure Bill and I don't embarrass ourselves with technical errors. Bob suggested numerous improvements to the examples and text in this book. Finally, a special thank you goes to the wife and kids for putting up with all the time spent locked away on this project.

-Mike Alexander

# **About the Authors**

**Bill Jelen** is Mr. Excel! He is the principal behind the leading Excel website, MrExcel.com. He developed his pivot table wizardry during his 12-year tenure as a financial analyst for a fast-growing public computer firm. He has written 30 books on Excel and produced more than 1,200 podcast episodes. His website hosts more than 20 million page views annually.

**Mike Alexander** is a Microsoft Certified Application Developer (MCAD) and author of several books on advanced business analysis with Microsoft Access and Excel. He has more than 15 years of experience consulting and developing Office solutions. Mike has been named a Microsoft MVP for his ongoing contributions to the Excel community. In his spare time, he runs a free tutorial site, www.datapigtechnologies.com, where he shares basic Access and Excel tips to the Office community.

# We Want to Hear from You!

As the reader of this book, you are our most important critic and commentator. We value your opinion and want to know what we're doing right, what we could do better, what areas you'd like to see us publish in, and any other words of wisdom you're willing to pass our way.

As an associate publisher for Que Publishing, I welcome your comments. You can email or write me directly to let me know what you did or didn't like about this book—as well as what we can do to make our books better.

Please note that I cannot help you with technical problems related to the topic of this book. We do have a User Services group, however, where I will forward specific technical questions related to the book.

When you write, please be sure to include this book's title and author as well as your name, email address, and phone number. I will carefully review your comments and share them with the author and editors who worked on the book.

Email: feedback@quepublishing.com Mail: Greg Wiegand Associate Publisher Que Publishing 800 East 96th Street Indianapolis, IN 46240 USA

For more information about this book or another Que Publishing title, visit our website at www.quepublishing.com. Type the ISBN (excluding hyphens) or the title of a book in the Search field to find the page you're looking for.

# Introduction

Pivot tables are the single most powerful command in all of Excel. They came along during the 1990s when Microsoft and Lotus were locked in a bitter battle for dominance of the spreadsheet market. The race to continually add enhanced features to their respective products during the mid-1990s led to many incredible features, but none as powerful as the pivot table.

With a pivot table, you can take 1 million rows of transactional data and transform it into a summary report in seconds. If you can drag a mouse, you can create a pivot table. In addition to quickly summarizing and calculating data, pivot tables allow you to change your analysis on the fly by simply moving fields from one area of a report to another.

No other tool in Excel gives you the flexibility and analytical power of pivot tables.

# What You Will Learn from This Book

It is widely agreed that close to 50 percent of Excel users leave 80 percent of Excel untouched. That is, most users do not tap into the full potential of Excel's built-in utilities. Of these utilities, the most prolific by far is the pivot table. Despite the fact that pivot tables have been a cornerstone of Excel for more than 15 years, they remain one of the most underutilized tools in the entire Microsoft Office Suite. Having picked up this book, you are savvy enough to have heard of pivot tables or even have used them on occasion. You have a sense that pivot tables have a power that you are not using, and you want to learn how to leverage that power to increase your productivity quickly.

Within the first two chapters, you will be able to create basic pivot tables, increase your productivity, and produce reports in minutes instead of hours. Within the first seven chapters, you will be able to

## IN THIS INTRODUCTION

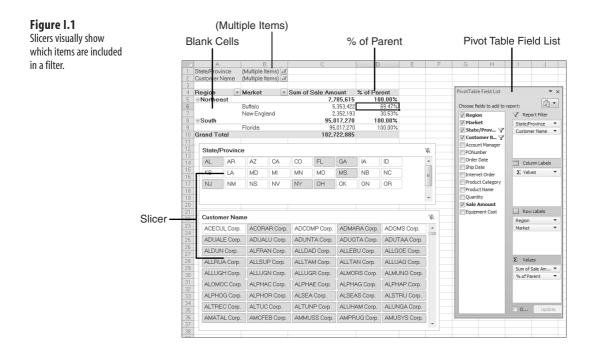
What You Will Learn from This Book1
What Is New in Excel 2010's Pivot Tables2
Skills Required to Use This Book3
Case Study: Life Before Pivot Tables3
Invention of the Pivot Table5
Case Study: Life After Pivot Tables7
Sample Files Used in This Book8
Conventions Used in This Book8

output complex pivot reports with drill-down capabilities accompanying charts. By the end of the book, you will be able to build a dynamic pivot table reporting system.

# What Is New in Excel 2010's Pivot Tables

Excel 2010 introduces three new features designed to solve common problems with pivot tables. Combined with the two items added to Excel 2007, you have five great improvements to pivot tables.

Beginning in Excel 2007, multiple items could be selected from the filter drop-down. However, this feature left behind a confusing report because the filters section left the ambiguous words "(Multiple Items)" to explain which items are included in the filter. As shown in Figure I.1, the new Excel 2010 Slicers feature provides a graphical view of which items are selected for the pivot table. Read more about Slicers in Chapter 4, "Grouping, Sorting, and Filtering Pivot Data."



■ In legacy versions of Excel, one of the many calculation options available in pivot tables has been "Percentage of Column." This feature was fine when you had only one field along the left side of the pivot table. However, if you had two or more fields, you might want to show the percentage of the next subtotal. In Excel 2010, Microsoft added new

calculation options including % of Parent and Rank. Calculation options are discussed in Chapter 3, "Customizing a Pivot Table."

- A constant annoyance is the blank cells included in the outermost column fields. For an example, see A6:A7 in Figure I.1. At last, Excel 2010 offers the Design, Report Layout, Repeat All Item Labels to fill in those blank cells.
- PowerPivot is a free add-in from Microsoft that allows you to create pivot tables from external data or from separate sheets.
- If you skipped Excel 2007, you notice that the Pivot Table Field List has been expanded. Rather than dragging fields to drop zones on the pivot table itself, beginning with Excel 2007, you drag the fields to the drop zones in the pivot table field list. Excel 2007 also added filtering options.

# **Skills Required to Use This Book**

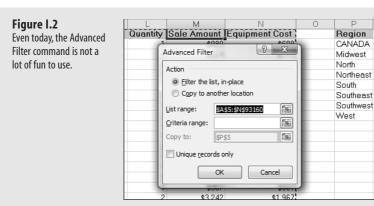
We have created a reference that is comprehensive enough for hard-core analysts yet relevant to casual users of Excel. The bulk of the book covers how to use pivot tables in the Excel user interface. The final chapter describes how to create pivot tables in Excel's powerful VBA macro language. This means that any user who has a firm grasp of basics, such as preparing data, copying, pasting, and entering simple formulas, should not have a problem understanding the concepts in this book.

## CASE STUDY LIFE BEFORE PIVOT TABLES

Imagine that it is 1992 and you are using Lotus 1-2-3 or Excel 4. You have thousands of rows of transactional data. Your manager asks you to prepare a summary report showing revenue by region and product. The following case study walks you through how this report would have been prepared in 1992.

In 1992, preparing this report was a daunting task. It required superhuman spreadsheet skills that few could master. Here are the steps you needed to take to prepare a summary report showing revenue by region and product:

1. You need to get a list of the unique regions in the data set. Use the Advanced Filter command with Unique Records Only to extract a list of the unique regions (see Figure I.2).



- 2. You also need to get a list of the unique products in the data set. Use the Advanced Filter command with Unique Records Only a second time to extract a list of the unique products.
- 3. Turn the list of regions sideways so that it runs across the columns. Copy the list of unique regions. Then select Edit, Paste Special, Transpose to arrange the regions as headings going across the report. You now have a skeleton of the report, as shown in Figure I.3.

### Figure I.3

After using a second Advanced Filter command and selecting Edit, Paste Special, Transpose, you have this skeleton of the final report. You still have a long way to go.

BR.	R	S	T	U	V	W	×	Y.	2
4									
5		CANADA	Midwest	North	Northeast	South	Southeast	Southwest	West
6	Pizza Humidified Merchandiser	1							
7	Cotton Candy Maker Stainless Steel Whirlwind								
0	Gas Griddle 3 Burners								
9	Open Top Fryer 15 Lb								
10	4 Qt. Cep. Batch Bow								

- 4. Next, you need to build a DSUM formula to get total Sales for one product and region. DSUM requires that you build a criteria range as shown in R1:S2 in Figure I.4.
- 5. In the corner cell of the report, build the formula to get total sales for the selected product and region: =DSUM(\$A\$5:\$N\$93160,\$M\$5,\$R\$1:\$S\$2). This is a formula to test whether the region column is Canada and if the product is a Pizza Merchandiser.

Figure I.4		Extract • (* 5. Jr =DSUM(\$A\$5:\$N\$93160,\$M	\$5,\$R\$1:\$S	\$2)	
Use the ancient DSUM	1	R	S	Т	U
	1	Product Name	Region		
function with a four-cell	2	Pizza Humidified Merchandiser	CANADA		
criteria range.	3				
citteria range.	-4				
	5		CANADA	Midwest	North
	6	Pizza Humidified Merchandiser	ī		
	7	Cotton Candy Maker Stainless Steel Whirlwind			
	8	Gas Griddle 3 Burners			
	9	Open Top Fryer 15 Lb			
	10	4 Ot. Cap. Batch Bow			
	11	Built-In Warming Display 1270W			

6. You are a long-time, hard-core data analyst if you remember pressing the keystrokes for /Data Table 2 in Lotus 1-2-3. Figure 1.5 shows the equivalent function in Excel. In Excel 2010, this command is found in Data, Data Tools, What If Analysis, Data Table.

### Figure I.5

The Data Table command replicates the formula in the top-left corner of the table, but replaces two references in the formula with the headings at the top and left of the report.

	R	S	Т	U
1	Product Name	Region	1	
2	Pizza Humidified Merchandiser	CANAD	A	
3				
4				
5		57673 CANAD	A Midwest	North
6	Pizza Humidified Merchandiser			
7	Cotton Candy Maker Stainless Steel Whirlwind			-
8	Gas Griddle 3 Burners	Data Table	3	
9	Open Top Fryer 15 Lb		1112711 411	
10	4 Ot. Cap. Batch Bow	Row input cell: \$\$	52	5.
11	Built-In Warming Display 1270W	Column input cell: SR		
12	Commercial Microwave Oven 1200W	Zoonin inpor cei: \$4	5-2 <u>[F</u> ]	9
13	Commercial Microwave Oven 1700W	OK	Cancel	
14	Deli Case			2 I I I
15	Electric Steamer	_		
10	Cour Cide of Marshandians Defriverences			

7. Finally, after using two advanced filters and a Paste Tranpose command, writing an obscure DSUM formula, and then using the Data Table command, you have the result your manager is looking for, as shown in Figure I.6. If you could pull off this analysis in 10 minutes, you were doing an amazing job.

### Figure I.6

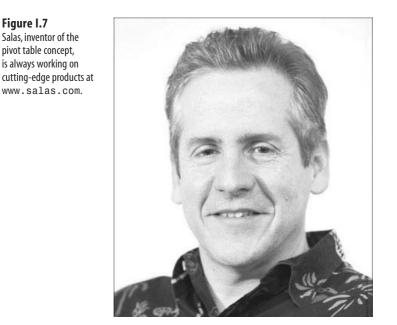
After displaying knowledge of obscure spreadsheet commands in 10 minutes, you have produced the needed report.

5		57673 CANADA	Midwest	North	Northeast
6	Pizza Humidified Merchandiser	57673	44345	73108	43267
7	Cotton Candy Maker Stainless Steel Whirlwind	23525.2	41364.8	62212	41735.6
8	Gas Griddle 3 Burners	56192.4	40299.6	97343.4	74450.2
9	Open Top Fryer 15 Lb	43214.1	31667.7	60830.85	42959.4
10	4 Qt. Cap. Batch Bow	6704	39075.7	33057.1	26816
11	Built-In Warming Display 1270W	4956	43736.7	43365	39235
12	Commercial Microwave Oven 1200W	18947.8	34983.8	67435.6	47601.6

Now, if your manager looks at the report and asks you to add Market to the analysis, you are nearly back at square one because it will take an additional 10 minutes to produce the new report.

# **Invention of the Pivot Table**

The concept that led to today's pivot table came from the halls of the Lotus Development Corporation with a revolutionary spreadsheet program called Lotus Improv. Improv was envisioned in 1986 by Pito Salas of the Advanced Technology Group at Lotus (see Figure I.7). Realizing that spreadsheets often have patterns of data, Salas concluded that if a user could build a tool that could recognize these patterns, then he could build enhanced data models. Lotus ran with the concept and started developing the next-generation spreadsheet.



Throughout 1987, Lotus demonstrated its new program to a few companies. In 1988, Steve Jobs saw the program and immediately wanted it developed for his upcoming NeXT computer platform. The program, finally named Lotus Improv, was eventually shipped in 1991 for the NeXT platform. A version for Windows was introduced in 1993.

The core concept behind Improv was that data, data views, and formulas should be encapsulated as separate entities and treated as different animals. For the first time in a spreadsheet program, a data set was given a name that could be grouped into larger categories. This naming and grouping capability paved the way for the most powerful feature in Improv: rearranging data. With Improv, a user could define and store a set of categories and then change the view by simply dragging the category names with the mouse. The user could also create totals and group summaries.

Microsoft eventually incorporated this concept in its pivot table functionality in Excel 5. Years later, with the release of Excel 97, Microsoft offered users an enhanced pivot table wizard and key improvements to pivot table functionality such as the capability to add calculated fields. Excel 97 also opened the pivot cache to developers, fundamentally changing the way pivot tables are created and managed. Microsoft introduced the pivot chart with Excel 2000, providing users a way to represent pivot tables graphically. Excel 2002 added the GetPivotData function. Excel 2007 added new filters such as selecting dates in the "last quarter" or "this year." Excel 2010 continues improving pivot tables with new features described previously.

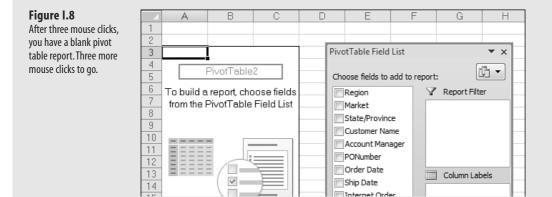
# CASE STUDY LIFE AFTER PIVOT TABLES

**Figure 1.9** Add three fields to t

report.

Say you have 100,000 rows of transactional data, as discussed in the previous case study. Your manager asks you to prepare a summary report showing revenue by Region and Product. Fortunately, you have pivot tables at your disposal. Here are the steps you would follow today using Excel 2010:

1. Select a single cell in your data set. Select PivotTable from the Insert tab. Click OK. You are given a blank pivot table, as shown in Figure 1.8.



2. From the Pivot Table Field List, select the Product Name check box. Excel adds a unique list of products to the left side of the pivot table. Select the Sale Amount check box. Excel adds total sales by product to the report. Click the Region field in the Field List and drag it to the Column Labels drop zone. After six mouse clicks, you have the required report, as shown in Figure 1.9.

	A	В	C	D	E	F	G	Н	1	J	K	L	M	N
2														
3	Sum of Sale Amount	Column La -												
4				North	Northeast		Southeast	Southwest		Grand Total	Durit	Ne Field List		
5	10-Minute Diel Lighted Timer	472	3068		1545.8	63814.4			4932.4			and their cost		
E	2 Pan Warmer	3526.1	40026	953	24873.3	281659.15	120935.7	26779.3			Channel	fields to eckl t	in compate	Q
7	21/2 Ot. Cap. Betch Bowl	2112	3520	4153.6		193142.4	48012.8							
8	21/2 Ot. Cap. Batch Bowl/Continuous R		7750	4340	3100	396256.25	137020				V Rev		YR	sport Filter
9	21/2 Ot. Cap. Dising Food Processor	3639	30688.9		70050.75	951598.5	217915.45				1 Mar			
11	3 Cooking Stage Timer	549.1	1292	726.75		51631.55	6863.75		258.4			ta,Province		
11	3 Pan Warmer	2361.45	37177.7		47107.9	741919.15	156461.2	31970.4	10899	1027896.8	17 Cut	tomer Name		
11	2 4 Ot. Cap. Batch Bow	6704	36997.7	3435.8	26 B1 E	551 99D.6	147446.1	32221.1			1 Acc	ount Manager		
13	3 4 Ot. Cap. Batch Bowl/Continuous Fee	d	2078	2805.3		378715.5	108211.85	22650.2	22858	537318.85	1 POP	lumber		
1	1 6 Burner Bonge		9079	8300.8		612054.3	192085.7	28534	59986.25	910040.05	Eloy	er Date	_	
1	Acrylic Door 66*	1810	37195.5		14796.75	329782	99957.25	21086.5	11448.25	516076.25		Date	111 C	olumn Label
11	5 Aluminum Door 44	3425	3425	79.46	2055	1003B6.75	30379.75	4795	40654.75	193067.25		met Order	Regio	n
10	Aluminum Door 68"	2832	12036	7221.6	7080	289324.2	88075.2	20815.2	41347.2	468731.4		Buct Category		
11	BarCover		1328.45		B47.5	16715.65	77425					duct Name		
11	Belgian Waffe Maker Single	31.08	5439		7057.75	112315.35	29710.15		3185.7	159815.95				
21	Built-In Warming Display 1270W	4956	43736.7	4130		510468	145541.2	25193	18667.6		- EQu			
2	Built-In Warming Display 635W	4872	10.440	5637.6		299593.2	84042					e Amount		
2	8 Built-In Warming Display 930W	5285	2265	4983	3020	121857	32616	3775	39637.5		Eq.	ipment Cost	111 R	ov Labels
2	Casters Set Of 4 Casters	111B.15	4869.7	1379.4		105607.7	34976.15				-		Prock	ct Name
2	Cavenne® Food Warmers Full-Size, 8	1606.5	962	154.7	1999.2	44678.55	4914.7		291.35		-			
21	Chicken Rotisserie Oven 8 Chickens	8074.6	23794.3		14603	135893.8	68376.4			250742.1				
21	Carkteil Shaker 28 Oz	3095.7	476B.B	1777.2	5389.2	50689.2	10967.1	6522.E	8865.9					
2	7 Commercial Bor Blender		1704			6773.4	2513.4		1053.4		- 11			
21	Commercial Food Processor Mp3507	7374	27713.95	3256.85	83018.95	1137378.05	285402.55				-			
21	Commercial Juice Press	17529.4	15093.6	5779.8	24259.2	574218	135185				-11		ΣV	
31	Commercial Microwave Oven 1200W	18947.8	34983.8	19834	47801.8	954859.4	238978.6						Sum	if Sale An
3	Commercial Microwitve Dven 1700W	18010.4	54174.9	20549.1	54031.2	1081817.3					-11			
3	2 Commercial Microwave Oven 2100W	6003.2	16240.8	8361.6	Sum of Sal		84	4288		686937.6	-11			
1	Compact Can Opener Permanent Ma	170	2040	680	Value 5403		66	170			-11			
3.	Compact Can Opener Security Model	1280	3584	0.00		nercial Microwave	Oven 1700W 8	512			-11			
31	Compact Can Opener Temporary Mo		3004		Column N	ortheast	13	012	-13-10.0	3117.4	-11			_
9	Conveyor Toester	LITT	13344.45	1143.1	3255.35	182548.1	64311.8	994	27633.2				0.	- Up
	Com Dog Countration Ferror		10044740	11-52.1	710	13005	04011.0							

If you are racing, you can actually create the report shown in Figure I.9 in exactly 10 seconds. This is an amazing accomplishment. Realistically, it would take you about 50 seconds at normal speed to create the report. If you are a spreadsheet wizard following the steps in the previous case study, the nonpivot table solution would take you at least 12 times longer.



To see the creation of a pivot table, search for Pivot Table Data Crunching Intro at YouTube.

In addition, when your manager comes back with the request to add Market to the analysis, you need just seconds to drag the Market field to the Column Labels drop zone in the PivotTable Field List to add it to the report, as shown in Figure I.10.

### Figure I.10

To create a new report with the Market field, simply drag the field to a drop zone.

1	A	10	6		0	D	E
23	Sum of Sale Amount		lumn Labels				
4	Row Labels		NADA	CANA	DA Total	Midwest	Knnsns City
5789	10-Minute Dial Lighted Timer 2 Pan Warmer 21/2 OL Cap. Batch Bowl 21/2 OL Cap. Batch Bowl 21/2 OL Cap. Batch Bowl/Continuous Feed	PivotTable Field List	.42	**	472 3526.1 2112 5425	Contra Carro	306 381
	21/2 Ot Cap. Dicing Food Processor 3 Cooking Stage Timer 3 Pan Warmer	Region     Parket     State/Province	V Report Fi	*	3639 545.1 2361.45		129
12/14/15/	4 Ot, Cap. Batch Bow 4 Ot, Cap. Batch Bow(/Continuous Feed 6 Burner Range	Customer Name			6704	838 1039 9079	
店门	Acrylic Door 68* Aluminum Door 44*	Crder Date	II Column La	Dets	1810 3425	1810	
18	Aluminum Door 68* Bar Cover Belgion Wattle Maker Single	Ship Date	Region Market	•	2832	4956	141 1328.4 543

# Sample Files Used in This Book

All data files used throughout this book are available for download from www.mrexcel.com/pivotbookdata2010.html.

# **Conventions Used in This Book**

This book follows certain conventions:

- Monospace—Text messages you see onscreen or code that appears in a monospace font.
- **Bold** Monospace—Text you type appears in a **bold**, **monospace** font.
- Italic—New and important terms appear in italics.
- Initial Caps—Tab names, dialog box names, and dialog box elements are presented with initial capital letters so you can identify them easily.

## **Referring to Versions**

From 1997 through 2003, Microsoft released similar versions of Excel known as Excel 97, Excel 2000, Excel 2002/XP, and Excel 2003. This book will refer to those versions as "legacy versions" of Excel.

## **Referring to Ribbon Commands**

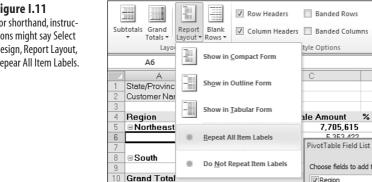
Office 2007 introduced a new interface called the Ribbon. The Ribbon is composed of several tabs labeled Home, Insert, Page Layout, and so on. When you click on the Page Layout tab, you see the icons available on the Page Layout tab.

When the active cell is inside a pivot table, two new tabs appear on the Ribbon. In the help files, Microsoft calls these tabs "PivotTable Tools, Options" and "PivotTable Tools, Design." For convenience, this book refers to these elements as the Options tab and the Design tab, respectively. The new Slicer feature introduces a new Ribbon tab that Microsoft calls "Slicer Tools, Options." This book refers to this as the Slicer tab.

In some cases, the Ribbon icon leads to a drop-down with additional choices. In these cases, the book lists the hierarchy of Ribbon, Icon, Menu Choice, and Submenu Choice. For example, in Figure I.11, the shorthand specifies "Select Design, Report Layout, Repeat All Item Labels.".

%

Region



### Figure I.11

For shorthand, instructions might say Select Design, Report Layout, Repear All Item Labels.

## **Special Elements**

This book contains the following special elements:

14	-	-	-	
- 2	г			
- 5	ε.			

Some topics will be demonstrated in a short video cast at YouTube.

# CASE STUDY

ſ

Case studies provide a real-world look at topics previously introduced in the chapter.

NOTE Notes provide additional information outside the main thread of the chapter discussion that might be

useful for you to know.

٥. Tips provide you with quick workarounds and time-saving techniques to help you do your work more efficiently.

CAUTION -

Cautions warn you about potential pitfalls you might encounter. Pay attention to Cautions because they alert you to problems that otherwise could cause you hours of frustration.

# **Pivot Table Fundamentals**

# What Is a Pivot Table?

Imagine that Excel is a large toolbox that contains different tools at your disposal. The pivot table is essentially one tool in your Excel toolbox. If a pivot table were indeed a physical tool that you could hold in your hand, a kaleidoscope would most accurately represent it.

When you look through a kaleidoscope at an object, you see that object in a different way. You can turn the kaleidoscope to move around the details of the object. The object itself does not change, and it is not connected to the kaleidoscope. The kaleidoscope is simply a tool that you use to create a unique perspective on an ordinary object.

Think of a pivot table as a kaleidoscope that is pointed at your data set. When you look at your data set through a pivot table, you have the opportunity to see details in the data you might not have noticed before. Furthermore, you can turn your pivot table to see your data from different perspectives. The data set itself does not change, and it is not connected to the pivot table. The pivot table is simply a tool you are using to create a unique perspective on your data.

A pivot table allows you to create an interactive view of your data set. We call this view a *pivot table report*. With a pivot table report, you can quickly and easily categorize your data into groups, summarize large amounts of data into meaningful information, and perform a wide variety of calculations in a fraction of the time it takes by hand. But the real power of a pivot table report is that you can interactively drag and drop fields within your report, dynamically changing your perspective and recalculating totals to fit your current view.

# IN THIS CHAPTER

What is a Pivot Table11
Why Should You Use a Pivot Table?12
When Should You Use a Pivot Table
Anatomy of a Pivot Table14
Pivot Tables Behind the Scenes
Limitations of Pivot Table Reports

# Why Should You Use a Pivot Table?

As a rule, your dealings in Excel can be split into two categories: calculating data and shaping or formatting, data. Although many built-in tools and formulas facilitate both of these tasks, the pivot table is often the fastest and most efficient way to calculate and shape data.

Let's look at one simple scenario that illustrates this point. Say you have just given your manager some revenue information by month, and he has predictably asked for more information. He adds a note to the worksheet and emails it back to you. As you can see in Figure 1.1, your manager wants you to add a line that shows credits by month.

Figure 1.1

Your manager predictably changes his request after you provide the first pass of a report.

A	A	В	С	D	E	F	G	Н
1		Jan	Feb	Mar	Apr	May	Jun	Jul
2	Revenues	66,427,076	68,619,453	69,444,496	67,669,316	69,572,075	67,196,220	66,884,77
3		Please add	a "credits"	line and sh	ow the amou	int of credi	its for each	month
4								

To meet this new requirement, you run a query from your legacy system that provides the needed data. As usual, the data is formatted specifically to make you suffer. Instead of data by month, the legacy system provides detailed transactional data by day, as shown in Figure 1.2.

	А	В	С
1	Document Number	In Balance Date	Credit Amount
2	D29210	01/03/03	(34.54)
3	D15775	01/03/03	(313.64)
4	D46035	01/03/03	(389.04)
5	D45826	01/03/03	(111.56)
6	D69172	01/03/03	(1,630.25)
7	D25388	01/03/03	(3,146.22)
8	D49302	01/03/03	(1,217.37)
9	D91669	01/03/03	(197.44)
10	D14289	01/03/03	(33.75)
11	D38471	01/03/03	(6,759.20)
10	D10645	01/02/02	(014 54)

## **Figure 1.2** The data from

The data from the legacy system is by day instead of by month.

Your challenge is to calculate the total dollar amount of credits by month and shape the results into an extract that fits the format of the original report. The final extract should look like the data shown in Figure 1.3.

### Figure 1.3

Your goal is to produce a summary by month and transpose the data to a horizontal format.

1	A	B	С	D	E	F	G	
1								
2	-3,695,319	-3,698,537	-3,833,977	-3,624,967	-3,800,526	-3,603,367	-3,746,754	-3
3								

Creating this extract manually takes 18 mouse clicks and three keystrokes:

- Format dates to month: three clicks
- Create subtotals: four clicks
- Extract subtotals: six clicks, three keystrokes
- Transpose vertical to horizontal: five clicks

By contrast, creating this extract with a pivot table takes nine mouse clicks:

- Create the pivot table report: five clicks
- Group dates into months: three clicks
- Transpose vertical to horizontal: one click

Both methods produce the same extract, which can be pasted into your final report, as shown in Figure 1.4.

Figure 1.4		A	В	С	D	E	F	G	Н
	1		Jan	Feb	Mar	Apr	May	Jun	Jul
After adding credits to	2	Revenues	66,427,076	68,619,453	69,444,496	67,669,316	69,572,075	67,196,220	66,884,771
the report, you can calcu-	3	Credits	-3,695,319	-3,698,537	-3,833,977	-3,624,967	-3,800,526	-3,603,367	-3,746,754
the report, you can calcu-		Adjusted							
late net revenue.	4	Revenues	62,731,757	64,920,916	65,610,519	64,044,349	65,771,549	63,592,853	63,138,017
	5								

However, using a pivot table to accomplish this task not only cuts down the number of actions by more than half, but also reduces the possibility of human error. Above that, using a pivot table enables for quick and easy shaping and formatting of the data.

What this example shows is that using a pivot table is not just about calculating and summarizing your data. Instead, pivot tables can often help you do a number of tasks faster and better than using conventional functions and formulas. For example, you can use pivot tables to instantly transpose large groups of data vertically or horizontally. You can use pivot tables to quickly find and count the unique values in your data. You can also use pivot tables to prepare your data to be used in charts.

The bottom line is that pivot tables can help you dramatically increase your efficiency and decrease errors on a number of tasks you may have to accomplish with Excel. Even though pivot tables cannot do everything for you, understanding how to use just the basics of pivot table functionality can take your data analysis and productivity to a new level.

## When Should You Use a Pivot Table?

Large data sets, ever-changing impromptu data requests, and multilayered reporting are absolute productivity killers if you have to tackle them by hand. Doing hand-to-hand combat with one of these tasks is not only time consuming, but it also opens the possibility of an untold number of errors in your analysis. So how do you recognize when to use a pivot table before it is too late?

Generally, a pivot table serves you well in any of the following situations:

- You need to find relationships and groupings within your data.
- You need to find a list of unique values for one field in your data.
- You need to find data trends using various time periods.
- You anticipate frequent requests for changes to your data analysis.
- You need to create subtotals that frequently include new additions.
- You need to organize your data into a format that is easy to chart.

## Anatomy of a Pivot Table

Because the anatomy of a pivot table is what provides its flexibility and, ultimately, its functionality, truly understanding pivot tables is difficult without understanding their basic structure.

A pivot table is composed of the following four areas:

Values area





Filter area

The data you place in these areas defines both the utility and appearance of the pivot table. Keeping in mind that you will go through the process of creating a pivot table in the next chapter, let's prepare by taking a closer look at the four areas and the functionality around them in the following sections.

## **Values** Area

The *values area* is shown in Figure 1.5. It is a large rectangular area below and to the right of the headings. In this figure, you can see that the values area contains a sum of the revenue field.

Figure 1.5		A	В	С	D	E	F
	1	REGION	(All) 👻				
The heart of the pivot	2	0	HOUTH				
table is the values	3	Sum of REVENUE	MONTH -				
area. This area typically	4	MODEL 💌	January	February	March	April	May
includes a total of one or	5	2500P	\$33,073	\$29,104	\$25,612	\$22,538	\$19,834
more numeric fields.	6	3002C	\$35,880	\$31,574	\$27,785	\$24,451	\$21,517
	7	3002P	\$90,258	\$79,427	\$69,896	\$61,508	\$54,127
	8	4055T	\$13,250	\$11,660	\$10,261	\$9,030	\$7,946
	9	4500C	\$100,197	\$88,173	\$77,593	\$68,281	\$60,088

The values area is the area that calculates. The values area is required to have at least one field and one calculation of that field within this area. The data fields that you drop into the values area are those that you want to measure or calculate. The values area might include Sum of Revenue, Count of Units, and Average of Price.

It is also possible to have the same field dropped in the values area twice, but with different calculations. For example, a marketing manager might want to see Minimum of Price, Average Price, and Maximum of Price.

## **Row Area**

The *row area* is shown in Figure 1.6. This area is composed of the headings that go down the left side of the pivot table.

### Figure 1.6

The headings down the left side of the pivot table make up the row area of the pivot table.

A	A	В	С	D	E	F
1	REGION	(All) 👻				
2						
3	REVENUE	MONTH 👻				
4	MODEL	January	February	March	April	May
5	2500P	\$33,073	\$29,104	\$25,612	\$22,538	\$19,834
6	3002C	\$35,880	\$31,574	\$27,785	\$24,451	\$21,517
7	3002P	\$90,258	\$79,427	\$69,896	\$61,508	\$54,127
8	4055T	\$13,250	\$11,660	\$10,261	\$9,030	\$7,946
9	4500C	\$100,197	\$88,173	\$77,593	\$68,281	\$60,088

Dropping a field into the row area displays the unique values from that field down the rows of the left side of the pivot table. The row area typically has at least one field, although it is possible to have no fields. Recall the example presented earlier in this chapter, in which you needed to produce a one-line report of credits. This report is an example of when there are no row fields in the row area.

The types of data fields that you drop into the row area include those that you want to group and categorize such as Products, Names, and Locations.

## **Column Area**

The *column area* is composed of headings that stretch across the top of columns in the pivot table. For example, in the pivot table in Figure 1.7, the month field is in the column area.

		A	В	С	D	E	F
	1	REGION	(All) 👻				
5	2						
	3	Sum of REVENUE	MONTH 👻				
f	4	MODEL 💌	January	February	March	April	May
	5	2500P	\$33,073	\$29,104	\$25,612	\$22,538	\$19,834
	6	3002C	\$35,880	\$31,574	\$27,785	\$24,451	\$21,517
	7	3002P	\$90,258	\$79,427	\$69,896	\$61,508	\$54,127
	8	4055T	\$13,250	\$11,660	\$10,261	\$9,030	\$7,946
	9	4500C	\$100,197	\$88,173	\$77,593	\$68,281	\$60,088

**Figure 1.7** The column area stretches across the top of the columns. In this example, it contains the unique list of months in your data set. Dropping fields into the column area displays your items in column-oriented perspective. The column area is ideal to show trending over time. The types of data fields that you drop into the column area include those you want to trend or show side by side such as Months, Periods, and Years.

## **Report Filter Area**

The *Report Filter area* is an optional set of one or more drop-downs located at the top of the pivot table. In Figure 1.8, the filter area contains the Region field. In this case, the pivot table is set to show all regions.

### Figure 1.8

Filter fields are great for quickly filtering a report. The Region drop-down in Cell B1 allows you to print this report for one particular region manager.

4	A	В	С	D	E	F
1	REGION	(All)				
2						
3	Sum of REVENUE	MONTH 👻				
4	MODEL 💌	January	February	March	April	May
5	2500P	\$33,073	\$29,104	\$25,612	\$22,538	\$19,834
6	3002C	\$35,880	\$31,574	\$27,785	\$24,451	\$21,517
7	3002P	\$90,258	\$79,427	\$69,896	\$61,508	\$54,127
8	4055T	\$13,250	\$11,660	\$10,261	\$9,030	\$7,946
9	4500C	\$100,197	\$88,173	\$77,593	\$68,281	\$60,088

Dropping fields into the filter area allows you to filter the data items in your fields. Even though the filter area is optional, it comes in handy when you need to filter results dynamically. The types of data fields that you drop into the filter area include those that you want to isolate and focus on such as Regions, Line of Business, and Employees.

# **Pivot Tables Behind the Scenes**

It is important to understand that pivot tables come with a few file space and memory implications for your system. To get a better idea of what this means, let's look at what happens behind the scenes when you create a pivot table.

When you initiate the creation of a pivot table report, Excel takes a snapshot of your data set and stores it in a *pivot cache*. A pivot cache is nothing more than a special memory subsystem in which your data source is duplicated for quick access. Although the pivot cache is not a physical object that you can see, you can think of it as a container that stores the snapshot of the data source.

### - CAUTION –

Any changes you make to your data source are not picked up by your pivot table report until you take another snapshot of the data source or "refresh" the pivot cache. Refreshing is easy; you simply rightclick the pivot table and then click Refresh Data. You can also select the large Refresh button on the Options tab. Each pivot table report you create from a separate data source creates its own pivot cache, which increases your memory usage and file size. The increase in memory usage and file size depends on the size of the original data source that is being duplicated to create the pivot cache.

Your pivot table report is essentially a view that gets its data solely from the pivot cache. This means that your pivot table report and your data source are disconnected.

The benefit of working against the pivot cache and not your original data source is optimization. Any changes you make to the pivot table report, such as rearranging fields, adding new fields, or hiding items, are made rapidly and with minimal overhead.

# **Limitations of Pivot Table Reports**

Before discussing the limitations of pivot table reports, it is important to note that beginning with Excel 2007, Microsoft introduced a dramatic increase in the number of rows and columns allowed in one worksheet. However, increasing limits had a ripple effect on several of the tools and functions in Excel, which forced limitation increases in many areas including pivot tables.

Table 1.1 highlights the changes in pivot table limits from Excel 2000 to Excel 2010. Whereas some of these limitations remain constant, others are highly dependent on available system memory.

Table 1.1 Proof Table Limitations			
Category	Excel 2000	Excel 2002/2003	Excel 2007/2010
Number of Row Fields	Limited by available memory	Limited by available memory	1,048,576 (Might be limited by available memory)
Number of Column Fields	256	256	16,384
Number of Page Fields	256	256	16,384
Number of Data Fields	256	256	16,384
Number of Unique Items in a Single Pivot Field	8,000	32,500	1,048,576 (Might be limited by available memory)
Number of Calculated Items	Limited by available memory	Limited by available memory	Limited by available memory
Number of Pivot Table Reports on One Worksheet	Limited by available memory	Limited by available memory	Limited by available memory

### Table 1.1 Pivot Table Limitations

## A Word About Compatibility

If you are working in an environment where legacy versions of Excel are still being used, you should be aware of the compatibility issues between legacy versions of Excel and Excel 2010. As you can imagine, the extraordinary increases in pivot table limitations lead to some serious compatibility questions. For instance, what if you create a pivot table that contains more than 256 column fields and more than 32,500 unique data items? How are users with legacy versions of Excel affected? Fortunately, Excel comes with some precautionary measures that can help you avoid compatibility issues.

The first precautionary measure is *Compatibility mode*, which is a state that Excel automatically enters when opening an .x1s file. When Excel is in Compatibility mode, it artificially takes on the limitations of legacy versions of Excel. For example, while you are working with an .x1s file, you cannot exceed any of the Excel 2003 pivot table limitations shown in Table 1.1. This effectively prevents you from unwittingly creating a pivot table that is not compatible with legacy versions of Excel. If you want to get out of Compatibility mode, you have to save the .x1s file as one of Excel's new file formats, which are .x1sx or .x1sm.

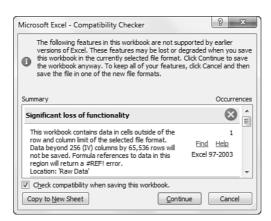
CAUTION -

Beware of the Convert option found under Info section of the File menu. Although this command is designed to convert a file from Excel 2003 to Excel 2010, it actually deletes the Excel 2003 copy of the file.

The second precautionary measure is Excel's Compatibility Checker. The Compatibility Checker is a built-in tool that checks for any compatibility issues when you try to save an Excel workbook as an .x1s file. For example, if your pivot table exceeds the bounds of Excel 2003 limitations, the Compatibility Checker alerts you with a dialog box similar to the one shown in Figure 1.9.

### Figure 1.9

The Compatibility Checker alerts you of any compatibility issues before you save to a legacy version of Excel.



With this dialog box, Excel gives you the option to save your pivot data as hard values in the new .x1s file. If you choose to do so, the data from your pivot table is saved as hard values, but the pivot table object and the pivot cache are lost.

For information on Excel's compatibility tools, pick up Que Publishing's *Excel 2010 In Depth* (ISBN 978-0789743084) by Bill Jelen.

# **Next Steps**

In the next chapter, you learn how to prepare your data to be used by a pivot table. Chapter 2, "Creating a Basic Pivot Table," also walks through creating your first pivot table report using the Pivot Table Wizard.

This page intentionally left blank

# INDEX

## **Symbols**

% of option, 74 % Running Total In option, 70-71

## A

activating PivotChart wizard, 155 PivotTable wizard, 155 ActiveX controls versus form

# controls, 237

### adding

calculated fields with formulas, 108-109 manual method, 108 fields to pivot table, 29-32 grand total row, 60 layers to pivot table, 32 macro functionality with VBA, 238-242

add-ins, PowerPivot combination layouts, 228-229 free cost of, 198-199 installing, 200 limitations of, 200 report formatting, 228-231 slicers, 211-212 usage guidelines, 212-213

# alternatives to pivot charts, 138-142

### analyzing

data sources, 25 multiple consolidation ranges Column field, 160 Pages field, 161 Row field, 160 Value field, 160

analyzing activity by market, case study, 38-39

### applying

Autofilter, 322-323 conditional formatting, 147 data visualizations with VBA, 309-310 multiple number formats, 326-328 numeric format, 48-49 table styles, 47 table styles with VBA, 307-308 themes, 62

areas section drop-down arrows, 88-89 Report Filter area, 101-105

asymmetric reporting, 228

Autofilter, applying, 322-323 automatically refreshing

pivot tables, 310-312

AutoShow method (VBA), 290-292

Autosort, 93

Average function, 64

### B

benefits of PowerPivot, 1 95-198

### blank cells

filling in, 25 filling in data area with VBA, 261 incorrect count calculations, troubleshooting, 63-64 replacing with zeros, 49-50

### browsers, viewing pivot tables with, 181-183

### building

pivot tables with external data sources, 161-168 Microsoft Access data, 162-165 SQL Server data, 165-168 PowerPivot reports, 201-212 calculated columns, adding with DAX, 208-209 copying and pasting data, 205-206 defining relationships, 207-208 linking data, 206 text file, importing, 201-204

buttons, pivot field buttons, 132

# C

calculated columns, DAX, 214-218

calculated fields, 107-108 adding, manual method, 108 creating, 109-112 creating with VBA, 284 forecasts, summarizing, 114-118 inserting, 109-110 rules for, 124-125

calculated items, 107-108 creating, 118-122 generating with VBA, 285-286 rules for, 125 solve order, changing, 127

calculating percent of parent items, 71

Calculation options (VBA), 288-289

calculations

Calculation options (VBA), 288-289 constants, 123 deleting, 126 editing, 126 order of operator precedence, 122-123 Show Values As options, 67-68 specifying with VBA, 280-282

### case studies

analyzing activity by market, 38-39 converting pivot tables to values. 55-56 forecasts, summarizing, 114-118 GETPIVOTDATA function, 75-78 invoice frequency and revenue distribution report, creating, 136-140 order lead time reports, creating, 85 pivot tables, synchronizing with combo box, 242-246 Top 10 reports, creating, 100-101

### changing

field names, 50-51 themes, 62 charts pivot charts, 129-130 alternatives to using, 142-147 creating, 130-133 slicers. 133 standard charts, creating from pivot tables, 141-142 Clear command, 43 collapsing fields, 52-53 Collie, Rob, 336 column area. 15-16 Column field of multiple consolidation ranges, analyzing, 160 Column Labels drop zone, 30 columns, deleting empty columns, 24 combination layouts (PowerPivot), 228-229 combo boxes, pivot table synchronization, case study, 242-246 commands, Clear, 43 Compact layout, 52-53 comparing ActiveX controls and form controls, 237 compatibility between Excel 2007 and Excel 2010, 170 slicers, 170-171 Excel 2010 Compatibility mode, 173 with legacy Excel versions, 18-19 parent item calculations, 171-173 VBA. Excel 2010 and older versions, 254 **Comptability Checker**, 18-19 conceptual filters, 298-300 conditional formatting, 145-151 preprogrammed scenarios, 146-147

connecting to OLAP cube, 186-188 slicers to pivot tables, 36-37 constants, 123 controlling grand totals, 57-58 subtotals, 57-58 totals with VBA, 262-263 converting pivot tables to cube formulas, 193-195 pivot tables to hard data, 313-314 pivot tables to values, 55-56 with VBA, 263-266 Count Distinct formula, generating with VBA, 282-283 Count function, 64 Count Nums function, 64 Create PivotTable dialog box, 27-28 creating calculated fields, 109-112 calculated items, 118-122 offline cubes (OLAP), 190-193 pivot charts, 130-133 report filters in VBA, 294-297 Top 10 reports, 100-101 cubes (OLAP) connecting to, 186-188 functions, 193-195 offline, creating, 190-193 structure of, 188-189 custom lists, sorting, 95-96 customizing styles, 60-61 D

data area blank cells, filling with VBA, 261 fields, adding with VBA, 258 Data Field Settings dialog box, 51

data fields handling multiple with VBA, 279-280

### data sets

exploding to different tabs, 330-331 to different workbooks, 331-333 transposing, 323-327

data sources

analyzing, 25 external, building pivot tables with, 161-168 OLAP, limitations of, 190 summarizing with multiple consolidation ranges, 154-159

# data visualizations, applying with VBA, 309-310

databases, OLAP, 183-186 cube, connecting to, 186-188 cube, structure of, 188-189 named sets, filtering with, 304-306 offline cubes, creating, 190-193 pivot table restrictions, 190

### date fields, grouping, 80-83

DAX

calculated columns, calculations, 214-218 measures, creating, 218-225 Time Intelligence functions, 225-228

### default style, selecting, 61

deferring layout updates, 42-43

deleting calculations, 126

Design tab (Layout Group), 52

dialog boxes Data Field Settings, 51 Insert Calculated Field, 111 Label Filter dialog box, 98 Move Chart, 131 Move PivotTable, 43-44 New Formatting Rule, 148-150 Record Macro, 234 Solve Order, 127

### Difference From option, 72

### dimensions (OLAP), 188

disabling GetPivotData, 336-341

disparate data sources, summarizing with multiple consolidation ranges, 154-159

displaying revenue by category with VBA, 266-278

distributing pictures of pivot charts, 142

docking PivotTable Field List, 86

documenting formulas, 127-128

drag-and-drop functionality, activating, 33

drop zones, 29-30 rearranging, 32-34

drop-down arrows (areas section), 88-89

## E

editing calculations, 126 effective tabular design, 24-26 empty cells, filling, 314-316 empty columns, deleting, 24 enabling drag-and-drop functionality, 33 END WITH statement (VBA), 253 Excel 2007 slicers, compatibility with Office 2010, 170-171 VBA, new methods introduced with, 254-255 Excel 2010 Compatibility mode, 173

Excel Services goals of, 179 limitations of, 180 preparing spreadsheets for, 177 rendering spreadsheets, requirements, 176 spreadsheets, publishing, 177-179

executive overviews, generating with VBA, 290-292

exploding data sets to different tabs, 330-331 to different workbooks, 331-333

external data sources, building pivot tables with, 161-168 Microsoft Access data, 162-165 SQL Server data, 165-168

## F

Field List drop-down, sorting with, 92-93 field names, changing, 50-51 fields adding to data area with VBA, 258 adding to pivot table, 29-32 adding to Report Filter area, 102 calculated fields, 107-108 adding, 107-108 creating, 111-114 collapsing, 52-53 data fields, handling multiple with VBA, 279-280 date fields, grouping, 80-83 grouping by week, 82-83 rank number, adding to pivot tables, 316-318 text fields, grouping, 86-87 ungrouping, 85

How can we make this index more useful? Email us at indexes@quepublishing.com

### Fields drop-down (PivotTable Field List), 89-90

# filling in blank cells, 25, 314-316

#### filtering

with conceptual filters, 298-300 in Label areas, 97-100 with named sets (VBA), 304-306 PivotFields with VBA, 298 with Report Filter area, 101-105 with search filter (VBA), 301-302

### filters

slicers, 35-37 Top 10, case study, 100-101

flattened pivot tables, 228

# forecasts, summarizing, 114-118

form controls, creating macro user interface, 236-238

formatting conditional formatting, 145-151 preprogrammed scenarios, 146-147 multiple number formats, applying, 326-328 numeric format, applying, 48-49 pivot charts, restrictions, 135-136 pivot tables with VBA, 258-260 preparing data for pivot table reports, 24

### formulas

calculated fields, adding, 108-109 cube formulas, converting pivot tables to, 193-195 documenting, 127-128

free cost of PowerPivot addin, reasons for, 198-199

# frequency distributions, generating, 328-330

functions cube functions, 193-195 DAX, 214-218 Time Intelligence functions, 225-228

## G

Gainer, Dave, 336

generating calculated items with VBA, 285-286 Count Distinct formula with VBA, 282-283 executive overviews with VBA, 290-292 frequency distributions, 328-330

### GetPivotData function

case study, 75-78 disabling, 336-341 shell reports, populating, 347-351

### goals of Excel Services, 179

grand totals, controlling, 57-58

grouping date fields, 80-83 years, including, 81-82 fields by week, 82-83 numeric fields, 85 text fields, 86-87

groups, calculating with VBA, 286-287

## Η

handling multiple data fields with VBA, 279-280

hard-coded values converting pivot tables to, 313-314 creating from pivot tables, 141-142

hierarchies (OLAP), 189

## 

incorrect count calculations, troubleshooting, 64

Index option, 74-75

Insert Calculated Field dialog box, 119-120

inserting calculated fields, 109-110

installing PowerPivot, 200

invoice frequency and revenue distribution reports, creating, 136-140

## J-K-L

Label areas, filtering, 97-100 Label Filter dialog box, 98 layers, adding to pivot table, 32 Layout Group, 52 layouts Compact layout, 52-53 modifying with VBA, 308-309 Outline Form layout, 53-54 Tabular layout, 54-55 updates, deferring, 42-43 legacy Excel versions compatibility issues, 18-19 parent item calculations, compatibility issues,

171-173 PivotTable toolbar, finding commands, 356-361 VBA, compatibility with Excel 2010, 254

### levels (OLAP), 189

### limitations

of Excel Services, 180 of OLAP pivot tables, 190 of pivot charts, 135-136 of pivot table calculations, 122-125 of pivot table reports, 17 of PowerPivot, 200 linked pivot table cells as

source data, 142-144

linking pivot tables to pivot cache, 41 locating commands on legacy

PivotTable toolbar, 356-361

## Μ

### macros, 231

functionality, adding with VBA, 238-242 recording, 234-236 security issues, 235-236 user interface, creating with form controls, 236-238

manipulating pivot reports with VBA, 261-262

manual sorting, 93-95

Max function, 64

measures (OLAP), 183 creating with DAX, 218-225

members (OLAP), 189

memory limitations of pivot table reports, 17 pivot cache, 16-17

methods (VBA) AutoShow, 290-292 in Excel 2007, 254-255 ShowDetail, 292-294

Microsoft Access data, building pivot tables with, 162-165

Min function, 64

modifying layout with VBA, 308-309

Move Chart dialog box, 131

### moving pivot tables, 43-44

### multiple consolidation ranges Column field, analyzing, 160 disparate data sources, summarizing, 154-159 Pages field, analyzing, 161 Row field, analyzing, 160 Value field, analyzing, 160

multiple data fields, handling with VBA, 279-280

multiple number formats, applying, 326-328

multiple subtotals, adding, 66

### Ν

named sets accessing for asymmetric reporting, 228 OLAP pivot tables, filtering with, 304-306

New Formatting Rule dialog box, 148-150

numeric fields, grouping, 85

numeric format, applying, 48-49

## 0

object variables (VBA), 252-253

Office Web Apps (Excel 2003), saving pivot tables to the web, 173-174

offline cubes (OLAP), creating, 190-193

OLAP (Online Analytical Processing), 183-186 cubes connecting to, 186-188 functions, 193-195 structure of, 188-189 named sets, filtering with, 304-306 pivot tables, limitation of, 190

operators, order of precedence, 126-128

order lead time reports creation, case study, 84

order of operator precedence, 122-123 Outline Form layout, 53-54

## P

Pages field of multiple consolidation ranges, analyzing, 161

parent item calculations in legacy Excel versions, 171-173

percent of parent items, calculating, 74

pictures of pivot charts, distributing, 142

pivot cache, 16-17 sharing, 40-41 updating, 39-40

**pivot charts, 127-128** alternatives to using, 140-144 creating, 130-133 rules, 133-136 slicers, 133

pivot field buttons, 132

pivot reports, manipulating with VBA, 261-262

pivot tables building with VBA, 256-260 converting to values with VBA, 263-266 flattened, 228 formatting with VBA, 258-260 publishing, 175-176

PivotChart wizard, activating, 155

PivotFields, filtering in VBA, 298

PivotTable Field List docking/undocking, 86 Fields drop-down, 89-90 rearranging, 87-88 PivotTable toolbar (legacy Excel versions), finding commands, 356-361 PivotTable wizard, activating, 155 placement of pivot charts, restrictions, 135-136 populating shell reports with GetPivotData, 347-351 **PowerPivot** benefits of, 195-198 combination layouts, 228-229 external data sources, SQL Server data, 231 installing, 200 limitations of, 200 refreshing, 231 report formatting, 228-231 reports, building, 201-212 Server version, 199-200 slicers. 211-212 usage guidelines, 212-213 preparing data for pivot table reports empty columns, deleting, 24 formatting, 24 tabular layouts, 22 spreadsheets for Excel Services, 177 preprogrammed scenarios for conditional formatting, 144-145 Product function, 64 properties (VBA) in Excel 2007, 255 publishing pivot tables, 175-176 spreadsheets to Excel Services, 177-179 Q-R rank number field, adding to pivot tables, 316-318 ranking options, 72-74

rearranging pivot tables, 32-34 rearranging PivotTable Field List. 91 Record Macro dialog box, 234 recording macros, 234-236 redefining pivot tables, 161 reducing size of reports, 318-320 referencing totals, 124 refreshing data, 39-40 multiple pivot tables in a workbook, 312 pivot tables, 310-312 PowerPivot, 231 **RELATED()** function, basing column calculations on another table, 216-218 relocating pivot tables, 43-44 removing subtotals, 65-66 rendering spreadsheets with Excel Services, requirements, 176 replacing blank cells with zeros, 49-50 Report Filter area, 16 filtering with, 101-105 slicers, 104-105 Report Filter drop zone, 30 report filters creating, 34 VBA, creating, 294-297 reports PowerPivot, building, 201-212 calculated columns, adding with DAX, 208-209 copying and pasting data, 205-206 defining relationships, 207-208 linking data, 206 text file, importing, 201-204 reducing size of, 318-320

requirements for rendering spreadsheets with Excel Services, 176 restrictions of Excel Services, 180 of OLAP pivot tables, 190

of pivot charts, 135-136 of pivot table calculations, 122-125

revenue, displaying by category with VBA, 266-278

row area, 15

Row field of multiple consolidation ranges, analyzing, 160

Row Labels drop zone, 30

rules for pivot charts, 133-136

**Running Total In option, 70** 

## S

Save As HTML option, saving pivot tables to the web, 174-176 saving pivot tables to the web Office Web Apps (Excel 2003), 173-174 Save As HTML option, 174-176 search filter (VBA), 301-302

security, macros, 235-236

selecting

default styles, 64 items from Report Filters, 102-104

setting up custom lists, 95-96 trusted locations, 235-236

### sharing

pivot cache, 40-41 pivot tables with other Office versions, 168-170, 173

shell reports

building, 345-346 populating with GetPivotData, 347-351

Index

Show Values As options, 67-68 % of. Difference From, 72 Index, 74-75 Rank, 72-74 Running Total In, 70 ShowDetail method (VBA), 292-294 side effects of pivot cache sharing, 41 SkyDrive, viewing pivot tables with, 181-183 slicers, 35-37, 104-105 in Excel 2007, 170-171 generating with VBA, 302-304 in pivot charts, 133 in PowerPivot, 211-212 Solve Order dialog box, 127 solve order of calculated items, changing, 127 sorting with Autosort, 93 custom lists, 95-96 with Field List drop-down, 92-93 manual sorting, 93-95 with sort icons, 91-92 in unique order, 312-313 source data, linked pivot table cells as, 142-144 specifying calculation with VBA, 280-282 spreadsheets preparing for Excel Services, 177 publishing to Excel Services, 177-179 SQL Server data building pivot tables with, 165-168

for PowerPivot, 231

standard charts, creating from pivot tables, 141-142

StdDev function, 64

StdDevP function, 64

# structure of OLAP cubes, 188-189

styles customizing, 60-61 default, selecting, 61

### Styles gallery, 58-60

subtotals adding multiple, 66 controlling, 57-58 removing, 65-66

### Sum function, 64

summarizing disparate data sources with multiple consolidation ranges, 154-159 forecasts, 114-118

summary calculations, changing, 63-64

suppressing subtotals, 65-66

synchronizing pivot tables with one combo box, case study, 242-246

## T

table styles, applying, 47, 307-308

tabular layouts, 54-55 effective design, 24-26 preparing data for pivot table reports, 22

text fields, grouping, 86-87

themes, applying, 62

Time Intelligence functions (DAX), 225-228

Top 10 reports, creating, 100-101

## totals

controlling with VBA, 262-263 referencing, 124

transposing data sets, 323-327

troubleshooting incorrect count calculations, 63-64

trusted locations, setting up, 235-236 turning off GetPivotData, 336-341

## U

- unavailable features in legacy pivot tables, 172
- undocking PivotTable Field List, 86

ungrouping fields, 85

unique order sorts, performing, 312-313

updating pivot cache, 39-40

user interface for macros, creating with form controls, 236-238

## V

Value field of multiple consolidation ranges, analyzing, 160

values, converting pivot tables to with VBA, 263-266

values area, 14-15 field names, changing, 50-51

Values drop zone, 30

Var function, 64

### VarP function, 64

VBA (Visual Basic for Applications)

> AutoShow method, 290-292 calculated fields, generating, 284 calculated items, generating, 285-286 Calculation options, 288-289 calculations, specifying, 280-282

How can we make this index more useful? Email us at indexes@quepublishing.com

code writing techniques, END WITH statement, 253 conceptual filters, 298-300 Count Distinct formula, generating, 282-283 data area, filling blank cells, 261 data visualizations, applying, 309-310 fields, adding to data area, 258 groups, calculating, 286-287 layout, modifying, 308-309 legacy Excel versions, compatibility with Excel 2010, 254 macros, adding functionality, 238-242 methods introduced in Excel 2007, 254-255 multiple data fields, handling, 279-280 pivot reports, manipulating, 261-262 pivot tables building, 256-260 formatting, 258-260 PivotFields, filtering, 298 report filters, creating, 294-297 revenue, displaying by category, 266-278 search filter, 301-302 ShowDetail method. 292-294 slicers, generating, 302-304 table styles, applying, 307-308 totals, controlling, 262-263 writing code, techniques large data ranges, handling, 251-252 object variables, 252-253 versions of Office, sharing

pivot tables between, 168-170, 173 viewing pivot tables with web

browser, 181-183

### W

web, saving pivot tables to with Office Web Apps (Excel 2003), 173-174 web browsers, viewing pivot tables with, 181-183 week, grouping fields by, 82-83 when to use Pivot Table, 13-14 Windows Live SkyDrive, viewing pivot tables with, 181-183 workbooks, refreshing multiple pivot tables, 312 writing VBA code, techniques END WITH statement, 253 large data ranges, handling, 251-252 object variables, 252-253

### X-Y-Z

years, including in grouped date fields, 81-82

zeros, replacing blank cells with, 49-50