



PIVOT TABLE DATA CRUNCHING:

Microsoft Excel 2010

AD-HOC QUERIES INSTANT DATA ANALYSIS CALCULATED FIELDS TOP 10 RATINGS



FREE SAMPLE CHAPTER



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Pivot Table Data Crunching Microsoft[®] Excel[®] 2010

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QU6.

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Pivot Table Data Crunching

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Dedication

To Josh Jelen —Bill Jelen

To Josh Jelen, too. Hey, this is the third edition...why not? —Mike Alexander

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-Bill Jelen

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-Mike Alexander

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Introduction

Pivot tables are the single most powerful command in all of Excel. They came along during the 1990s when Microsoft and Lotus were locked in a bitter battle for dominance of the spreadsheet market. The race to continually add enhanced features to their respective products during the mid-1990s led to many incredible features, but none as powerful as the pivot table.

With a pivot table, you can take 1 million rows of transactional data and transform it into a summary report in seconds. If you can drag a mouse, you can create a pivot table. In addition to quickly summarizing and calculating data, pivot tables allow you to change your analysis on the fly by simply moving fields from one area of a report to another.

No other tool in Excel gives you the flexibility and analytical power of pivot tables.

What You Will Learn from This Book

It is widely agreed that close to 50 percent of Excel users leave 80 percent of Excel untouched. That is, most users do not tap into the full potential of Excel's built-in utilities. Of these utilities, the most prolific by far is the pivot table. Despite the fact that pivot tables have been a cornerstone of Excel for more than 15 years, they remain one of the most underutilized tools in the entire Microsoft Office Suite. Having picked up this book, you are savvy enough to have heard of pivot tables or even have used them on occasion. You have a sense that pivot tables have a power that you are not using, and you want to learn how to leverage that power to increase your productivity quickly.

Within the first two chapters, you will be able to create basic pivot tables, increase your productivity, and produce reports in minutes instead of hours. Within the first seven chapters, you will be able to

IN THIS INTRODUCTION

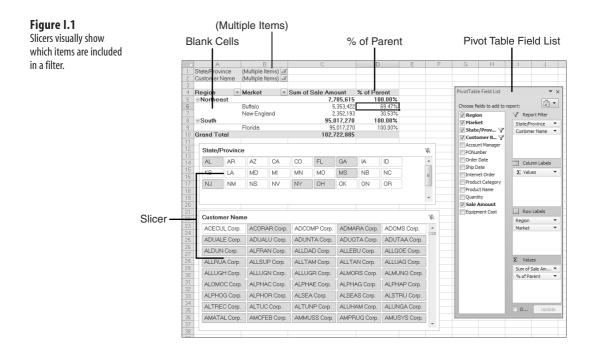
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What Is New in Excel 2010's Pivot Tables2
Skills Required to Use This Book3
Case Study: Life Before Pivot Tables3
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output complex pivot reports with drill-down capabilities accompanying charts. By the end of the book, you will be able to build a dynamic pivot table reporting system.

What Is New in Excel 2010's Pivot Tables

Excel 2010 introduces three new features designed to solve common problems with pivot tables. Combined with the two items added to Excel 2007, you have five great improvements to pivot tables.

Beginning in Excel 2007, multiple items could be selected from the filter drop-down. However, this feature left behind a confusing report because the filters section left the ambiguous words "(Multiple Items)" to explain which items are included in the filter. As shown in Figure I.1, the new Excel 2010 Slicers feature provides a graphical view of which items are selected for the pivot table. Read more about Slicers in Chapter 4, "Grouping, Sorting, and Filtering Pivot Data."



■ In legacy versions of Excel, one of the many calculation options available in pivot tables has been "Percentage of Column." This feature was fine when you had only one field along the left side of the pivot table. However, if you had two or more fields, you might want to show the percentage of the next subtotal. In Excel 2010, Microsoft added new

calculation options including % of Parent and Rank. Calculation options are discussed in Chapter 3, "Customizing a Pivot Table."

- A constant annoyance is the blank cells included in the outermost column fields. For an example, see A6:A7 in Figure I.1. At last, Excel 2010 offers the Design, Report Layout, Repeat All Item Labels to fill in those blank cells.
- PowerPivot is a free add-in from Microsoft that allows you to create pivot tables from external data or from separate sheets.
- If you skipped Excel 2007, you notice that the Pivot Table Field List has been expanded. Rather than dragging fields to drop zones on the pivot table itself, beginning with Excel 2007, you drag the fields to the drop zones in the pivot table field list. Excel 2007 also added filtering options.

Skills Required to Use This Book

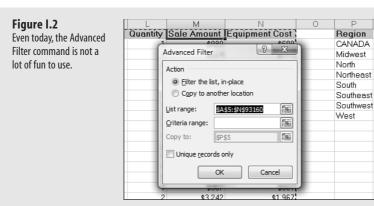
We have created a reference that is comprehensive enough for hard-core analysts yet relevant to casual users of Excel. The bulk of the book covers how to use pivot tables in the Excel user interface. The final chapter describes how to create pivot tables in Excel's powerful VBA macro language. This means that any user who has a firm grasp of basics, such as preparing data, copying, pasting, and entering simple formulas, should not have a problem understanding the concepts in this book.

CASE STUDY LIFE BEFORE PIVOT TABLES

Imagine that it is 1992 and you are using Lotus 1-2-3 or Excel 4. You have thousands of rows of transactional data. Your manager asks you to prepare a summary report showing revenue by region and product. The following case study walks you through how this report would have been prepared in 1992.

In 1992, preparing this report was a daunting task. It required superhuman spreadsheet skills that few could master. Here are the steps you needed to take to prepare a summary report showing revenue by region and product:

1. You need to get a list of the unique regions in the data set. Use the Advanced Filter command with Unique Records Only to extract a list of the unique regions (see Figure I.2).



- 2. You also need to get a list of the unique products in the data set. Use the Advanced Filter command with Unique Records Only a second time to extract a list of the unique products.
- 3. Turn the list of regions sideways so that it runs across the columns. Copy the list of unique regions. Then select Edit, Paste Special, Transpose to arrange the regions as headings going across the report. You now have a skeleton of the report, as shown in Figure I.3.

Figure I.3

After using a second Advanced Filter command and selecting Edit, Paste Special, Transpose, you have this skeleton of the final report. You still have a long way to go.

BR.	R	S	T	U	V	W	×	Y.	2
4									
5		CANADA	Midwest	North	Northeast	South	Southeast	Southwest	West
6	Pizza Humidified Merchandiser	1							
7	Cotton Candy Maker Stainless Steel Whirlwind								
0	Gas Griddle 3 Burners								
9	Open Top Fryer 15 Lb								
10	4 Qt. Cep. Batch Bow								

- 4. Next, you need to build a DSUM formula to get total Sales for one product and region. DSUM requires that you build a criteria range as shown in R1:S2 in Figure I.4.
- 5. In the corner cell of the report, build the formula to get total sales for the selected product and region: =DSUM(\$A\$5:\$N\$93160,\$M\$5,\$R\$1:\$S\$2). This is a formula to test whether the region column is Canada and if the product is a Pizza Merchandiser.

Figure I.4		Extract • (* 5. Jr =DSUM(\$A\$5:\$N\$93160,\$M	\$5,\$R\$1:\$S	\$2)	
Use the ancient DSUM	1	R	S	Т	U
	1	Product Name	Region		
function with a four-cell	2	Pizza Humidified Merchandiser	CANADA		
criteria range.	3				
citteria range.	-4				
	5		CANADA	Midwest	North
	6	Pizza Humidified Merchandiser	ī		
	7	Cotton Candy Maker Stainless Steel Whirlwind			
	8	Gas Griddle 3 Burners			
	9	Open Top Fryer 15 Lb			
	10	4 Ot. Cap. Batch Bow			
	11	Built-In Warming Display 1270W			

6. You are a long-time, hard-core data analyst if you remember pressing the keystrokes for /Data Table 2 in Lotus 1-2-3. Figure 1.5 shows the equivalent function in Excel. In Excel 2010, this command is found in Data, Data Tools, What If Analysis, Data Table.

Figure I.5

The Data Table command replicates the formula in the top-left corner of the table, but replaces two references in the formula with the headings at the top and left of the report.

	R	S	Т	U
1	Product Name	Region	1	
2	Pizza Humidified Merchandiser	CANAD	A	
3				
4				
5		57673 CANAD	A Midwest	North
6	Pizza Humidified Merchandiser			
7	Cotton Candy Maker Stainless Steel Whirlwind			-
8	Gas Griddle 3 Burners	Data Table	3	
9	Open Top Fryer 15 Lb		1112711 411	
10	4 Ot. Cap. Batch Bow	Row input cell: \$\$	52	5.
11	Built-In Warming Display 1270W	Column input cell: SR		
12	Commercial Microwave Oven 1200W	Zoonin inpor cei: \$4	5-2 <u>[F</u>]	9
13	Commercial Microwave Oven 1700W	OK	Cancel	
14	Deli Case			2 I I I
15	Electric Steamer	_		
10	Cour Cide of Marshandians Defriverences			

7. Finally, after using two advanced filters and a Paste Tranpose command, writing an obscure DSUM formula, and then using the Data Table command, you have the result your manager is looking for, as shown in Figure I.6. If you could pull off this analysis in 10 minutes, you were doing an amazing job.

Figure I.6

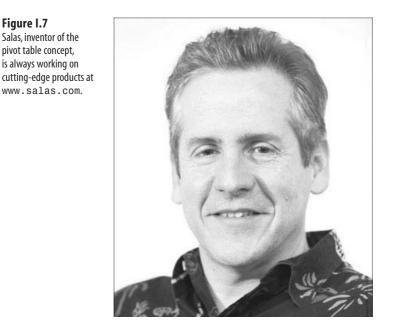
After displaying knowledge of obscure spreadsheet commands in 10 minutes, you have produced the needed report.

5		57673 CANADA	Midwest	North	Northeast
6	Pizza Humidified Merchandiser	57673	44345	73108	43267
7	Cotton Candy Maker Stainless Steel Whirlwind	23525.2	41364.8	62212	41735.6
8	Gas Griddle 3 Burners	56192.4	40299.6	97343.4	74450.2
9	Open Top Fryer 15 Lb	43214.1	31667.7	60830.85	42959.4
10	4 Qt. Cap. Batch Bow	6704	39075.7	33057.1	26816
11	Built-In Warming Display 1270W	4956	43736.7	43365	39235
12	Commercial Microwave Oven 1200W	18947.8	34983.8	67435.6	47601.6

Now, if your manager looks at the report and asks you to add Market to the analysis, you are nearly back at square one because it will take an additional 10 minutes to produce the new report.

Invention of the Pivot Table

The concept that led to today's pivot table came from the halls of the Lotus Development Corporation with a revolutionary spreadsheet program called Lotus Improv. Improv was envisioned in 1986 by Pito Salas of the Advanced Technology Group at Lotus (see Figure I.7). Realizing that spreadsheets often have patterns of data, Salas concluded that if a user could build a tool that could recognize these patterns, then he could build enhanced data models. Lotus ran with the concept and started developing the next-generation spreadsheet.



Throughout 1987, Lotus demonstrated its new program to a few companies. In 1988, Steve Jobs saw the program and immediately wanted it developed for his upcoming NeXT computer platform. The program, finally named Lotus Improv, was eventually shipped in 1991 for the NeXT platform. A version for Windows was introduced in 1993.

The core concept behind Improv was that data, data views, and formulas should be encapsulated as separate entities and treated as different animals. For the first time in a spreadsheet program, a data set was given a name that could be grouped into larger categories. This naming and grouping capability paved the way for the most powerful feature in Improv: rearranging data. With Improv, a user could define and store a set of categories and then change the view by simply dragging the category names with the mouse. The user could also create totals and group summaries.

Microsoft eventually incorporated this concept in its pivot table functionality in Excel 5. Years later, with the release of Excel 97, Microsoft offered users an enhanced pivot table wizard and key improvements to pivot table functionality such as the capability to add calculated fields. Excel 97 also opened the pivot cache to developers, fundamentally changing the way pivot tables are created and managed. Microsoft introduced the pivot chart with Excel 2000, providing users a way to represent pivot tables graphically. Excel 2002 added the GetPivotData function. Excel 2007 added new filters such as selecting dates in the "last quarter" or "this year." Excel 2010 continues improving pivot tables with new features described previously.

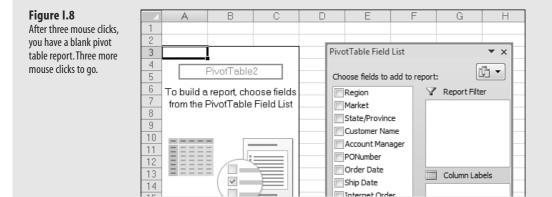
CASE STUDY LIFE AFTER PIVOT TABLES

Figure 1.9 Add three fields to t

report.

Say you have 100,000 rows of transactional data, as discussed in the previous case study. Your manager asks you to prepare a summary report showing revenue by Region and Product. Fortunately, you have pivot tables at your disposal. Here are the steps you would follow today using Excel 2010:

1. Select a single cell in your data set. Select PivotTable from the Insert tab. Click OK. You are given a blank pivot table, as shown in Figure 1.8.



2. From the Pivot Table Field List, select the Product Name check box. Excel adds a unique list of products to the left side of the pivot table. Select the Sale Amount check box. Excel adds total sales by product to the report. Click the Region field in the Field List and drag it to the Column Labels drop zone. After six mouse clicks, you have the required report, as shown in Figure 1.9.

	A	В	C	D	E	F	G	Н	1	J	K	L	M	N
2														
3	Sum of Sale Amount	Column La -												
4				North	Northeast		Southeast	Southwest		Grand Total	Durit	Ne Field List		
5	10-Minute Diel Lighted Timer	472	3068		1545.8	63814.4			4932.4			and their cost		
E	2 Pan Warmer	3526.1	40026	953	24873.3	281659.15	120935.7	26779.3			Channel	fields to eckl t	in compate	Q
7	21/2 Ot. Cap. Betch Bowl	2112	3520	4153.6		193142.4	48012.8							
8	21/2 Ot. Cap. Batch Bowl/Continuous R		7750	4340	3100	396256.25	137020				V Rev		YR	sport Filter
9	21/2 Ot. Cap. Dising Food Processor	3639	30688.9		70050.75	951598.5	217915.45				1 Mar			
11	3 Cooking Stage Timer	549.1	1292	726.75		51631.55	6863.75		258.4			ta,Province		
11	3 Pan Warmer	2361.45	37177.7		47107.9	741919.15	156461.2	31970.4	10899	1027896.8	17 Cut	tomer Name		
11	2 4 Ot. Cap. Batch Bow	6704	36997.7	3435.8	26 B1 E	551 99D.6	147446.1	32221.1			1 Acc	ount Manager		
13	3 4 Ot. Cap. Batch Bowl/Continuous Fee	d	2078	2805.3		378715.5	108211.85	22650.2	22858	537318.85	1 POP	lumber		
1	1 6 Burner Bonge		9079	8300.8		612054.3	192085.7	28534	59986.25	910040.05	Eloy	er Date	_	
1	Acrylic Door 66*	1810	37195.5		14796.75	329782	99957.25	21086.5	11448.25	516076.25		Date	111 C	olumn Label
11	5 Aluminum Door 44	3425	3425	79.46	2055	1003B6.75	30379.75	4795	40654.75	193067.25		met Order	Regio	n
10	Aluminum Door 68"	2832	12036	7221.6	7080	289324.2	88075.2	20815.2	41347.2	468731.4		Buct Category		
11	BarCover		1328.45		B47.5	16715.65	77425					duct Name		
11	Belgian Waffe Maker Single	31.08	5439		7057.75	112315.35	29710.15		3185.7	159815.95				
21	Built-In Warming Display 1270W	4956	43736.7	4130		510468	145541.2	25193	18667.6		- EQu			
2	Built-In Warming Display 635W	4872	10.440	5637.6		299593.2	84042					e Amount		
2	8 Built-In Warming Display 930W	5285	2265	4983	3020	121857	32616	3775	39637.5		Eq.	ipment Cost	111 R	ov Labels
2	Casters Set Of 4 Casters	111B.15	4869.7	1379.4		105607.7	34976.15				-		Prock	ct Name
2	Cavenne® Food Warmers Full-Size, 8	1606.5	962	154.7	1999.2	44678.55	4914.7		291.35		-			
21	Chicken Rotisserie Oven 8 Chickens	8074.6	23794.3		14603	135893.8	68376.4			250742.1				
21	Carkteil Shaker 28 Oz	3095.7	476B.B	1777.2	5389.2	50689.2	10967.1	6522.E	8865.9					
2	7 Commercial Bor Blender		1704			6773.4	2513.4		1053.4		- 11			
21	Commercial Food Processor Mp3507	7374	27713.95	3256.85	83018.95	1137378.05	285402.55				-			
21	Commercial Juice Press	17529.4	15093.6	5779.8	24259.2	574218	135185				-11		ΣV	
31	Commercial Microwave Oven 1200W	18947.8	34983.8	19834	47801.8	954859.4	238978.6						Sum	if Sale An
3	Commercial Microwitve Dven 1700W	18010.4	54174.9	20549.1	54031.2	1081817.3					-11			
3	2 Commercial Microwave Oven 2100W	6003.2	16240.8	8361.6	Sum of Sal		84	4288		686937.6	-11			
1	Compact Can Opener Permanent Ma	170	2040	680	Value 5403		66	170			-11			
3.	Compact Can Opener Security Model	1280	3584	0.00		nercial Microwave	Oven 1700W 8	512			-11			
31	Compact Can Opener Temporary Mo		3004		Column N	ortheast	13	012	-13-10.0	3117.4	-11			_
9	Conveyor Toester	LITT	13344.45	1143.1	3255.35	182548.1	64311.8	994	27633.2				0.	- Up
	Com Dog Countration Ferror		10044740	11-52.1	710	13005	04011.0							

If you are racing, you can actually create the report shown in Figure I.9 in exactly 10 seconds. This is an amazing accomplishment. Realistically, it would take you about 50 seconds at normal speed to create the report. If you are a spreadsheet wizard following the steps in the previous case study, the nonpivot table solution would take you at least 12 times longer.



To see the creation of a pivot table, search for Pivot Table Data Crunching Intro at YouTube.

In addition, when your manager comes back with the request to add Market to the analysis, you need just seconds to drag the Market field to the Column Labels drop zone in the PivotTable Field List to add it to the report, as shown in Figure I.10.

Figure I.10

To create a new report with the Market field, simply drag the field to a drop zone.

1	A	10	6		0	D	E
23	Sum of Sale Amount		lumn Labels				
4	Row Labels		NADA	CANA	DA Total	Midwest	Knnsns City
5789	10-Minute Dial Lighted Timer 2 Pan Warmer 21/2 OL Cap. Batch Bowl 21/2 OL Cap. Batch Bowl 21/2 OL Cap. Batch Bowl/Continuous Feed	PivotTable Field List	.42	**	472 3526.1 2112 5425	Contra Carro	306 381
	21/2 Ot Cap. Dicing Food Processor 3 Cooking Stage Timer 3 Pan Warmer	Region Parket State/Province	V Report Fi	*	3639 545.1 2361.45		129
12/14/15/	4 Ot, Cap. Batch Bow 4 Ot, Cap. Batch Bow(/Continuous Feed 6 Burner Range	Customer Name			6704	838 1039 9079	
店门	Acrylic Door 68* Aluminum Door 44*	Crder Date	II Column La	Dets	1810 3425	1810	
18	Aluminum Door 68* Bar Cover Belgion Wattle Maker Single	Ship Date	Region Market	•	2832	4956	141 1328.4 543

Sample Files Used in This Book

All data files used throughout this book are available for download from www.mrexcel.com/pivotbookdata2010.html.

Conventions Used in This Book

This book follows certain conventions:

- Monospace—Text messages you see onscreen or code that appears in a monospace font.
- **Bold** Monospace—Text you type appears in a **bold**, **monospace** font.
- Italic—New and important terms appear in italics.
- Initial Caps—Tab names, dialog box names, and dialog box elements are presented with initial capital letters so you can identify them easily.

Referring to Versions

From 1997 through 2003, Microsoft released similar versions of Excel known as Excel 97, Excel 2000, Excel 2002/XP, and Excel 2003. This book will refer to those versions as "legacy versions" of Excel.

Referring to Ribbon Commands

Office 2007 introduced a new interface called the Ribbon. The Ribbon is composed of several tabs labeled Home, Insert, Page Layout, and so on. When you click on the Page Layout tab, you see the icons available on the Page Layout tab.

When the active cell is inside a pivot table, two new tabs appear on the Ribbon. In the help files, Microsoft calls these tabs "PivotTable Tools, Options" and "PivotTable Tools, Design." For convenience, this book refers to these elements as the Options tab and the Design tab, respectively. The new Slicer feature introduces a new Ribbon tab that Microsoft calls "Slicer Tools, Options." This book refers to this as the Slicer tab.

In some cases, the Ribbon icon leads to a drop-down with additional choices. In these cases, the book lists the hierarchy of Ribbon, Icon, Menu Choice, and Submenu Choice. For example, in Figure I.11, the shorthand specifies "Select Design, Report Layout, Repeat All Item Labels.".

%

Region

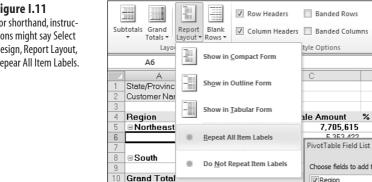


Figure I.11

For shorthand, instructions might say Select Design, Report Layout, Repear All Item Labels.

Special Elements

This book contains the following special elements:

14	-	-	-	
- 2	г			
- 5	ε.			

Some topics will be demonstrated in a short video cast at YouTube.

CASE STUDY

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Case studies provide a real-world look at topics previously introduced in the chapter.

NOTE Notes provide additional information outside the main thread of the chapter discussion that might be

useful for you to know.

٥. Tips provide you with quick workarounds and time-saving techniques to help you do your work more efficiently.

CAUTION -

Cautions warn you about potential pitfalls you might encounter. Pay attention to Cautions because they alert you to problems that otherwise could cause you hours of frustration.

Pivot Table Fundamentals

What Is a Pivot Table?

Imagine that Excel is a large toolbox that contains different tools at your disposal. The pivot table is essentially one tool in your Excel toolbox. If a pivot table were indeed a physical tool that you could hold in your hand, a kaleidoscope would most accurately represent it.

When you look through a kaleidoscope at an object, you see that object in a different way. You can turn the kaleidoscope to move around the details of the object. The object itself does not change, and it is not connected to the kaleidoscope. The kaleidoscope is simply a tool that you use to create a unique perspective on an ordinary object.

Think of a pivot table as a kaleidoscope that is pointed at your data set. When you look at your data set through a pivot table, you have the opportunity to see details in the data you might not have noticed before. Furthermore, you can turn your pivot table to see your data from different perspectives. The data set itself does not change, and it is not connected to the pivot table. The pivot table is simply a tool you are using to create a unique perspective on your data.

A pivot table allows you to create an interactive view of your data set. We call this view a *pivot table report*. With a pivot table report, you can quickly and easily categorize your data into groups, summarize large amounts of data into meaningful information, and perform a wide variety of calculations in a fraction of the time it takes by hand. But the real power of a pivot table report is that you can interactively drag and drop fields within your report, dynamically changing your perspective and recalculating totals to fit your current view.

IN THIS CHAPTER

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Why Should You Use a Pivot Table?12
When Should You Use a Pivot Table
Anatomy of a Pivot Table14
Pivot Tables Behind the Scenes
Limitations of Pivot Table Reports

Why Should You Use a Pivot Table?

As a rule, your dealings in Excel can be split into two categories: calculating data and shaping or formatting, data. Although many built-in tools and formulas facilitate both of these tasks, the pivot table is often the fastest and most efficient way to calculate and shape data.

Let's look at one simple scenario that illustrates this point. Say you have just given your manager some revenue information by month, and he has predictably asked for more information. He adds a note to the worksheet and emails it back to you. As you can see in Figure 1.1, your manager wants you to add a line that shows credits by month.

Figure 1.1

Your manager predictably changes his request after you provide the first pass of a report.

A	A	В	С	D	E	F	G	Н
1		Jan	Feb	Mar	Apr	May	Jun	Jul
2	Revenues	66,427,076	68,619,453	69,444,496	67,669,316	69,572,075	67,196,220	66,884,77
3		Please add	a "credits"	line and sh	ow the amou	int of credi	its for each	month
4								

To meet this new requirement, you run a query from your legacy system that provides the needed data. As usual, the data is formatted specifically to make you suffer. Instead of data by month, the legacy system provides detailed transactional data by day, as shown in Figure 1.2.

	А	В	С
1	Document Number	In Balance Date	Credit Amount
2	D29210	01/03/03	(34.54)
3	D15775	01/03/03	(313.64)
4	D46035	01/03/03	(389.04)
5	D45826	01/03/03	(111.56)
6	D69172	01/03/03	(1,630.25)
7	D25388	01/03/03	(3,146.22)
8	D49302	01/03/03	(1,217.37)
9	D91669	01/03/03	(197.44)
10	D14289	01/03/03	(33.75)
11	D38471	01/03/03	(6,759.20)
10	D10645	01/02/02	(014 54)

Figure 1.2 The data from

The data from the legacy system is by day instead of by month.

Your challenge is to calculate the total dollar amount of credits by month and shape the results into an extract that fits the format of the original report. The final extract should look like the data shown in Figure 1.3.

Figure 1.3

Your goal is to produce a summary by month and transpose the data to a horizontal format.

1	A	B	С	D	E	F	G	
1								
2	-3,695,319	-3,698,537	-3,833,977	-3,624,967	-3,800,526	-3,603,367	-3,746,754	-3
3								

Creating this extract manually takes 18 mouse clicks and three keystrokes:

- Format dates to month: three clicks
- Create subtotals: four clicks
- Extract subtotals: six clicks, three keystrokes
- Transpose vertical to horizontal: five clicks

By contrast, creating this extract with a pivot table takes nine mouse clicks:

- Create the pivot table report: five clicks
- Group dates into months: three clicks
- Transpose vertical to horizontal: one click

Both methods produce the same extract, which can be pasted into your final report, as shown in Figure 1.4.

Figure 1.4		A	В	С	D	E	F	G	Н
	1		Jan	Feb	Mar	Apr	May	Jun	Jul
After adding credits to	2	Revenues	66,427,076	68,619,453	69,444,496	67,669,316	69,572,075	67,196,220	66,884,771
the report, you can calcu-	3	Credits	-3,695,319	-3,698,537	-3,833,977	-3,624,967	-3,800,526	-3,603,367	-3,746,754
the report, you can calcu-		Adjusted							
late net revenue.	4	Revenues	62,731,757	64,920,916	65,610,519	64,044,349	65,771,549	63,592,853	63,138,017
	5								

However, using a pivot table to accomplish this task not only cuts down the number of actions by more than half, but also reduces the possibility of human error. Above that, using a pivot table enables for quick and easy shaping and formatting of the data.

What this example shows is that using a pivot table is not just about calculating and summarizing your data. Instead, pivot tables can often help you do a number of tasks faster and better than using conventional functions and formulas. For example, you can use pivot tables to instantly transpose large groups of data vertically or horizontally. You can use pivot tables to quickly find and count the unique values in your data. You can also use pivot tables to prepare your data to be used in charts.

The bottom line is that pivot tables can help you dramatically increase your efficiency and decrease errors on a number of tasks you may have to accomplish with Excel. Even though pivot tables cannot do everything for you, understanding how to use just the basics of pivot table functionality can take your data analysis and productivity to a new level.

When Should You Use a Pivot Table?

Large data sets, ever-changing impromptu data requests, and multilayered reporting are absolute productivity killers if you have to tackle them by hand. Doing hand-to-hand combat with one of these tasks is not only time consuming, but it also opens the possibility of an untold number of errors in your analysis. So how do you recognize when to use a pivot table before it is too late?

Generally, a pivot table serves you well in any of the following situations:

- You need to find relationships and groupings within your data.
- You need to find a list of unique values for one field in your data.
- You need to find data trends using various time periods.
- You anticipate frequent requests for changes to your data analysis.
- You need to create subtotals that frequently include new additions.
- You need to organize your data into a format that is easy to chart.

Anatomy of a Pivot Table

Because the anatomy of a pivot table is what provides its flexibility and, ultimately, its functionality, truly understanding pivot tables is difficult without understanding their basic structure.

A pivot table is composed of the following four areas:

Values area





Filter area

The data you place in these areas defines both the utility and appearance of the pivot table. Keeping in mind that you will go through the process of creating a pivot table in the next chapter, let's prepare by taking a closer look at the four areas and the functionality around them in the following sections.

Values Area

The *values area* is shown in Figure 1.5. It is a large rectangular area below and to the right of the headings. In this figure, you can see that the values area contains a sum of the revenue field.

Figure 1.5		A	В	С	D	E	F
	1	REGION	(All) 👻				
The heart of the pivot	2	0	HOUTH				
table is the values	3	Sum of REVENUE	MONTH -				
area. This area typically	4	MODEL 💌	January	February	March	April	May
includes a total of one or	5	2500P	\$33,073	\$29,104	\$25,612	\$22,538	\$19,834
more numeric fields.	6	3002C	\$35,880	\$31,574	\$27,785	\$24,451	\$21,517
	7	3002P	\$90,258	\$79,427	\$69,896	\$61,508	\$54,127
	8	4055T	\$13,250	\$11,660	\$10,261	\$9,030	\$7,946
	9	4500C	\$100,197	\$88,173	\$77,593	\$68,281	\$60,088

The values area is the area that calculates. The values area is required to have at least one field and one calculation of that field within this area. The data fields that you drop into the values area are those that you want to measure or calculate. The values area might include Sum of Revenue, Count of Units, and Average of Price.

It is also possible to have the same field dropped in the values area twice, but with different calculations. For example, a marketing manager might want to see Minimum of Price, Average Price, and Maximum of Price.

Row Area

The *row area* is shown in Figure 1.6. This area is composed of the headings that go down the left side of the pivot table.

Figure 1.6

The headings down the left side of the pivot table make up the row area of the pivot table.

A	A	В	С	D	E	F
1	REGION	(All) 👻				
2						
3	REVENUE	MONTH 👻				
4	MODEL	January	February	March	April	May
5	2500P	\$33,073	\$29,104	\$25,612	\$22,538	\$19,834
6	3002C	\$35,880	\$31,574	\$27,785	\$24,451	\$21,517
7	3002P	\$90,258	\$79,427	\$69,896	\$61,508	\$54,127
8	4055T	\$13,250	\$11,660	\$10,261	\$9,030	\$7,946
9	4500C	\$100,197	\$88,173	\$77,593	\$68,281	\$60,088

Dropping a field into the row area displays the unique values from that field down the rows of the left side of the pivot table. The row area typically has at least one field, although it is possible to have no fields. Recall the example presented earlier in this chapter, in which you needed to produce a one-line report of credits. This report is an example of when there are no row fields in the row area.

The types of data fields that you drop into the row area include those that you want to group and categorize such as Products, Names, and Locations.

Column Area

The *column area* is composed of headings that stretch across the top of columns in the pivot table. For example, in the pivot table in Figure 1.7, the month field is in the column area.

		A	В	С	D	E	F
	1	REGION	(All) 👻				
5	2						
	3	Sum of REVENUE	MONTH 👻				
f	4	MODEL 💌	January	February	March	April	May
	5	2500P	\$33,073	\$29,104	\$25,612	\$22,538	\$19,834
	6	3002C	\$35,880	\$31,574	\$27,785	\$24,451	\$21,517
	7	3002P	\$90,258	\$79,427	\$69,896	\$61,508	\$54,127
	8	4055T	\$13,250	\$11,660	\$10,261	\$9,030	\$7,946
	9	4500C	\$100,197	\$88,173	\$77,593	\$68,281	\$60,088

Figure 1.7 The column area stretches across the top of the columns. In this example, it contains the unique list of months in your data set. Dropping fields into the column area displays your items in column-oriented perspective. The column area is ideal to show trending over time. The types of data fields that you drop into the column area include those you want to trend or show side by side such as Months, Periods, and Years.

Report Filter Area

The *Report Filter area* is an optional set of one or more drop-downs located at the top of the pivot table. In Figure 1.8, the filter area contains the Region field. In this case, the pivot table is set to show all regions.

Figure 1.8

Filter fields are great for quickly filtering a report. The Region drop-down in Cell B1 allows you to print this report for one particular region manager.

4	A	В	С	D	E	F
1	REGION	(All)				
2						
3	Sum of REVENUE	MONTH 👻				
4	MODEL 💌	January	February	March	April	May
5	2500P	\$33,073	\$29,104	\$25,612	\$22,538	\$19,834
6	3002C	\$35,880	\$31,574	\$27,785	\$24,451	\$21,517
7	3002P	\$90,258	\$79,427	\$69,896	\$61,508	\$54,127
8	4055T	\$13,250	\$11,660	\$10,261	\$9,030	\$7,946
9	4500C	\$100,197	\$88,173	\$77,593	\$68,281	\$60,088

Dropping fields into the filter area allows you to filter the data items in your fields. Even though the filter area is optional, it comes in handy when you need to filter results dynamically. The types of data fields that you drop into the filter area include those that you want to isolate and focus on such as Regions, Line of Business, and Employees.

Pivot Tables Behind the Scenes

It is important to understand that pivot tables come with a few file space and memory implications for your system. To get a better idea of what this means, let's look at what happens behind the scenes when you create a pivot table.

When you initiate the creation of a pivot table report, Excel takes a snapshot of your data set and stores it in a *pivot cache*. A pivot cache is nothing more than a special memory subsystem in which your data source is duplicated for quick access. Although the pivot cache is not a physical object that you can see, you can think of it as a container that stores the snapshot of the data source.

- CAUTION –

Any changes you make to your data source are not picked up by your pivot table report until you take another snapshot of the data source or "refresh" the pivot cache. Refreshing is easy; you simply rightclick the pivot table and then click Refresh Data. You can also select the large Refresh button on the Options tab. Each pivot table report you create from a separate data source creates its own pivot cache, which increases your memory usage and file size. The increase in memory usage and file size depends on the size of the original data source that is being duplicated to create the pivot cache.

Your pivot table report is essentially a view that gets its data solely from the pivot cache. This means that your pivot table report and your data source are disconnected.

The benefit of working against the pivot cache and not your original data source is optimization. Any changes you make to the pivot table report, such as rearranging fields, adding new fields, or hiding items, are made rapidly and with minimal overhead.

Limitations of Pivot Table Reports

Before discussing the limitations of pivot table reports, it is important to note that beginning with Excel 2007, Microsoft introduced a dramatic increase in the number of rows and columns allowed in one worksheet. However, increasing limits had a ripple effect on several of the tools and functions in Excel, which forced limitation increases in many areas including pivot tables.

Table 1.1 highlights the changes in pivot table limits from Excel 2000 to Excel 2010. Whereas some of these limitations remain constant, others are highly dependent on available system memory.

Table 1.1 Proof Table Limitations			
Category	Excel 2000	Excel 2002/2003	Excel 2007/2010
Number of Row Fields	Limited by available memory	Limited by available memory	1,048,576 (Might be limited by available memory)
Number of Column Fields	256	256	16,384
Number of Page Fields	256	256	16,384
Number of Data Fields	256	256	16,384
Number of Unique Items in a Single Pivot Field	8,000	32,500	1,048,576 (Might be limited by available memory)
Number of Calculated Items	Limited by available memory	Limited by available memory	Limited by available memory
Number of Pivot Table Reports on One Worksheet	Limited by available memory	Limited by available memory	Limited by available memory

Table 1.1 Pivot Table Limitations

A Word About Compatibility

If you are working in an environment where legacy versions of Excel are still being used, you should be aware of the compatibility issues between legacy versions of Excel and Excel 2010. As you can imagine, the extraordinary increases in pivot table limitations lead to some serious compatibility questions. For instance, what if you create a pivot table that contains more than 256 column fields and more than 32,500 unique data items? How are users with legacy versions of Excel affected? Fortunately, Excel comes with some precautionary measures that can help you avoid compatibility issues.

The first precautionary measure is *Compatibility mode*, which is a state that Excel automatically enters when opening an .x1s file. When Excel is in Compatibility mode, it artificially takes on the limitations of legacy versions of Excel. For example, while you are working with an .x1s file, you cannot exceed any of the Excel 2003 pivot table limitations shown in Table 1.1. This effectively prevents you from unwittingly creating a pivot table that is not compatible with legacy versions of Excel. If you want to get out of Compatibility mode, you have to save the .x1s file as one of Excel's new file formats, which are .x1sx or .x1sm.

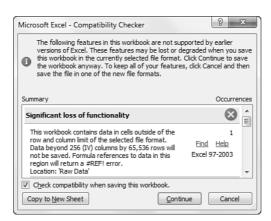
CAUTION -

Beware of the Convert option found under Info section of the File menu. Although this command is designed to convert a file from Excel 2003 to Excel 2010, it actually deletes the Excel 2003 copy of the file.

The second precautionary measure is Excel's Compatibility Checker. The Compatibility Checker is a built-in tool that checks for any compatibility issues when you try to save an Excel workbook as an .x1s file. For example, if your pivot table exceeds the bounds of Excel 2003 limitations, the Compatibility Checker alerts you with a dialog box similar to the one shown in Figure 1.9.

Figure 1.9

The Compatibility Checker alerts you of any compatibility issues before you save to a legacy version of Excel.



With this dialog box, Excel gives you the option to save your pivot data as hard values in the new .x1s file. If you choose to do so, the data from your pivot table is saved as hard values, but the pivot table object and the pivot cache are lost.

For information on Excel's compatibility tools, pick up Que Publishing's *Excel 2010 In Depth* (ISBN 978-0789743084) by Bill Jelen.

Next Steps

In the next chapter, you learn how to prepare your data to be used by a pivot table. Chapter 2, "Creating a Basic Pivot Table," also walks through creating your first pivot table report using the Pivot Table Wizard.

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